WEBVTT

NOTE duration:"01:03:09" NOTE recognizability:0.896

NOTE language:en-us

NOTE Confidence: 0.816314282857143

00:00:00.000 --> 00:00:03.045 Welcome to the first Grand Rounds of 2024.

NOTE Confidence: 0.816314282857143

00:00:03.045 --> 00:00:06.519 I hope your New Year is off to a good start,

NOTE Confidence: 0.816314282857143

 $00:00:06.520 \longrightarrow 00:00:08.146$  and on behalf of the entire

NOTE Confidence: 0.816314282857143

00:00:08.146 --> 00:00:08.959 Grand Rounds Committee,

NOTE Confidence: 0.816314282857143

00:00:08.960 --> 00:00:10.437 I think we'll hope for a happy,

NOTE Confidence: 0.816314282857143

 $00:00:10.440 \longrightarrow 00:00:12.164$  successful, but above all,

NOTE Confidence: 0.816314282857143

 $00:00:12.164 \longrightarrow 00:00:14.319$  a more peaceful year ahead.

NOTE Confidence: 0.816314282857143

 $00:00:14.320 \longrightarrow 00:00:15.839$  Now Doctor Mays has been very generous.

NOTE Confidence: 0.816314282857143

00:00:15.840 --> 00:00:18.036 She's given us a couple of moments to get

NOTE Confidence: 0.816314282857143

 $00:00:18.036 \longrightarrow 00:00:20.400$  us started with our Grand Rounds series,

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 $00{:}00{:}20.400 \dashrightarrow 00{:}00{:}21.786$  and we wanted to start with

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 $00:00:21.786 \longrightarrow 00:00:23.160$  a few words of thanks.

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 $00{:}00{:}23.160 \dashrightarrow 00{:}00{:}25.038$  We wanted to start with gratitude.

00:00:25.040 --> 00:00:26.840 So our first word of thanks goes to you,

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 $00:00:26.840 \dashrightarrow 00:00:29.040$  the Child Study Center community.

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 $00:00:29.040 \longrightarrow 00:00:30.756$  Thank you for supporting grand rounds.

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 $00:00:30.760 \longrightarrow 00:00:32.710$  Thank you to everyone who's reached

NOTE Confidence: 0.816314282857143

 $00:00:32.710 \longrightarrow 00:00:34.400$  out with feedback about talks,

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00:00:34.400 --> 00:00:35.884 invited speakers, suggested speakers.

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 $00:00:35.884 \longrightarrow 00:00:38.645$  We really want to encourage more of that

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 $00:00:38.645 \longrightarrow 00:00:40.876$  and Andrews will talk to you a little bit

NOTE Confidence: 0.816314282857143

00:00:40.876 --> 00:00:42.996 more about how you can get more involved.

NOTE Confidence: 0.816314282857143

 $00:00:43.000 \longrightarrow 00:00:44.752$  We want to make grand rounds

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00:00:44.752 --> 00:00:46.440 the best that it can be.

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 $00:00:46.440 \longrightarrow 00:00:47.772$  We wanted to contribute to the

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 $00:00:47.772 \longrightarrow 00:00:49.360$  mission of the Child Studies Center,

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 $00:00:49.360 \longrightarrow 00:00:51.958$  showcasing the best in clinical practice,

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 $00:00:51.960 \longrightarrow 00:00:54.480$  cutting edge research and medical education.

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00:00:54.480 --> 00:00:56.040 And to do so,

 $00:00:56.040 \longrightarrow 00:00:57.600$  we need your help.

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 $00:00:57.600 \longrightarrow 00:00:59.469$  And the second word of thanks goes

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 $00:00:59.469 \longrightarrow 00:01:01.748$  to our Grand Rounds Committee and we

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00:01:01.748 --> 00:01:03.866 thought we would take this opportunity

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 $00:01:03.928 \dashrightarrow 00:01:05.659$  to introduce you to the committee.

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 $00:01:05.659 \longrightarrow 00:01:07.570$  And so Andrews and I have the

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00:01:07.629 --> 00:01:09.719 pleasure working with Julie Chilton,

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00:01:09.720 --> 00:01:10.276 Mike Crowley,

NOTE Confidence: 0.816314282857143

00:01:10.276 --> 00:01:10.832 Tara Davila,

NOTE Confidence: 0.816314282857143

 $00{:}01{:}10.832 \dashrightarrow 00{:}01{:}12.884$  Amanda Lowell and two of our newest

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00:01:12.884 --> 00:01:14.834 members of our Grand Rounds committee,

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 $00{:}01{:}14.840 \dashrightarrow 00{:}01{:}17.840$  Jen Reyes and Sarah Sanchez Alonso.

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 $00{:}01{:}17.840 \dashrightarrow 00{:}01{:}19.820$  Sarah is doing some fantastic work

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 $00{:}01{:}19.820 \dashrightarrow 00{:}01{:}21.140$  looking at multimodal imaging

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00:01:21.198 --> 00:01:22.800 and developmental neuroscience.

00:01:22.800 --> 00:01:23.730 And of course,

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 $00:01:23.730 \longrightarrow 00:01:25.590$  Chen is doing wonderful work trying

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 $00:01:25.590 \longrightarrow 00:01:28.037$  to assess the socio emotional quality

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 $00:01:28.037 \longrightarrow 00:01:30.112$  of the early childcare environments.

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 $00:01:30.120 \longrightarrow 00:01:31.248$  And so we're delighted to have

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 $00:01:31.248 \longrightarrow 00:01:32.600$  them on board on the committee.

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 $00:01:32.600 \longrightarrow 00:01:34.287$  These are the people that you need

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00:01:34.287 --> 00:01:36.728 to reach out to if you want to give

NOTE Confidence: 0.816314282857143

 $00{:}01{:}36.728 \dashrightarrow 00{:}01{:}37.836$  suggestions about grand rounds.

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 $00:01:37.840 \longrightarrow 00:01:39.898$  And then our final word of thanks

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 $00{:}01{:}39.898 \dashrightarrow 00{:}01{:}41.799$ to Krista Marshizzo and to Una

NOTE Confidence: 0.816314282857143

00:01:41.799 --> 00:01:43.394 Casey for their tremendous support,

NOTE Confidence: 0.816314282857143

 $00:01:43.400 \longrightarrow 00:01:45.000$  without which grand rounds

NOTE Confidence: 0.816314282857143

00:01:45.000 --> 00:01:46.200 simply wouldn't happen.

NOTE Confidence: 0.816314282857143

00:01:46.200 --> 00:01:48.280 And so now I'll just ask Andreas to come up,

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 $00:01:48.280 \longrightarrow 00:01:49.323$  just a moment to tell you how

 $00:01:49.323 \longrightarrow 00:01:50.320$  you can get more involved.

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 $00:01:54.320 \longrightarrow 00:01:55.316$  I had three things to say,

NOTE Confidence: 0.908954586666667

 $00:01:55.320 \longrightarrow 00:01:57.007$  but we're such a well coordinated team

NOTE Confidence: 0.908954586666667

00:01:57.007 --> 00:01:59.206 that I only have two things to say because

NOTE Confidence: 0.908954586666667

 $00:01:59.206 \longrightarrow 00:02:01.036$  the you mentioned about suggestions.

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00:02:01.040 --> 00:02:02.601 You can approach any one of us

NOTE Confidence: 0.908954586666667

 $00:02:02.601 \longrightarrow 00:02:03.986$  in the grand rounds committee,

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 $00{:}02{:}03.986 \dashrightarrow 00{:}02{:}06.062$  be it with a particular speaker

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 $00{:}02{:}06.062 \dashrightarrow 00{:}02{:}08.036$  you're interested in or a topic

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 $00:02:08.036 \longrightarrow 00:02:09.200$  that you're interested in.

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 $00{:}02{:}09.200 \dashrightarrow 00{:}02{:}12.010$  We put a lot of work and effort as a

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 $00{:}02{:}12.097 \dashrightarrow 00{:}02{:}14.757$  committee to have a broad range of

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 $00{:}02{:}14.760 \dashrightarrow 00{:}02{:}17.760$  interests and topics and speakers

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 $00:02:17.760 \longrightarrow 00:02:19.476$  and that leads to our schedule.

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 $00:02:19.480 \longrightarrow 00:02:21.552$  We think we've put together a very

00:02:21.552 --> 00:02:23.293 nice rich schedule for the coming

NOTE Confidence: 0.908954586666667

 $00{:}02{:}23.293 \longrightarrow 00{:}02{:}26.186$  year and we invite you to tell

NOTE Confidence: 0.908954586666667

00:02:26.186 --> 00:02:27.316 you what's happening next week.

NOTE Confidence: 0.908954586666667

 $00:02:27.320 \longrightarrow 00:02:28.560$  It's going to be a very special one.

NOTE Confidence: 0.908954586666667

 $00:02:28.560 \longrightarrow 00:02:30.858$  We have Maya Adam from Stanford

NOTE Confidence: 0.908954586666667

 $00:02:30.858 \longrightarrow 00:02:32.892$  University who has been using

NOTE Confidence: 0.908954586666667

 $00{:}02{:}32.892 \rightarrow 00{:}02{:}35.017$  cartoons and short animated videos

NOTE Confidence: 0.908954586666667

00:02:35.017 --> 00:02:37.560 to take messaging in healthcare,

NOTE Confidence: 0.908954586666667

 $00:02:37.560 \dashrightarrow 00:02:39.756$  including mental healthcare around the globe.

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 $00:02:39.760 \longrightarrow 00:02:41.344$  And many of these videos are

NOTE Confidence: 0.908954586666667

 $00:02:41.344 \longrightarrow 00:02:42.400$  done not in Hollywood,

NOTE Confidence: 0.908954586666667

 $00{:}02{:}42.400 \dashrightarrow 00{:}02{:}45.040$  but in Africa and in the global South.

NOTE Confidence: 0.908954586666667

00:02:45.040 --> 00:02:47.638 So it's really important, interesting work.

NOTE Confidence: 0.908954586666667

 $00{:}02{:}47.640 \dashrightarrow 00{:}02{:}49.075$  And my final point is about attendance.

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 $00:02:49.080 \longrightarrow 00:02:51.080$  Thank you for being here.

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 $00:02:51.080 \longrightarrow 00:02:53.075$  We love having you here in person,

 $00:02:53.080 \longrightarrow 00:02:54.512$  where you get coffee,

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 $00:02:54.512 \longrightarrow 00:02:57.487$  and having you in Zoom where you don't

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 $00{:}02{:}57.487 \dashrightarrow 00{:}02{:}59.676$  get coffee, And wherever you are,

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 $00:02:59.676 \longrightarrow 00:03:02.600$  we really encourage you to not only come,

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 $00:03:02.600 \longrightarrow 00:03:04.718$  but to participate, to be active.

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 $00:03:04.720 \longrightarrow 00:03:07.159$  There is no question that is a dumb question.

NOTE Confidence: 0.908954586666667

 $00:03:07.160 \longrightarrow 00:03:10.000$  Our speakers are here to teach us all,

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 $00{:}03{:}10.000 \dashrightarrow 00{:}03{:}12.142$  and whether you make your questions

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00:03:12.142 --> 00:03:15.330 on the text or in person, it's great.

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 $00:03:15.330 \longrightarrow 00:03:17.755$  And finally, as you heard,

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 $00:03:17.760 \longrightarrow 00:03:19.878$  we have Cmes and CE us.

NOTE Confidence: 0.908954586666667

 $00:03:19.880 \longrightarrow 00:03:21.917$  Not this week, but usually we do.

NOTE Confidence: 0.908954586666667

00:03:21.920 --> 00:03:24.352 And thank you to Tara for her valiant

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 $00:03:24.352 \longrightarrow 00:03:26.520$  effort in getting us to CEU Land.

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 $00:03:26.520 \longrightarrow 00:03:28.480$  So without further ado, our chair, Linda.

 $00:03:28.480 \longrightarrow 00:03:28.720$  Sure.

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 $00{:}03{:}34.640 \to 00{:}03{:}37.328$  Thank you Andres and I also would

NOTE Confidence: 0.840146786923077

 $00:03:37.328 \longrightarrow 00:03:39.439$  echo gratitude for for so many,

NOTE Confidence: 0.840146786923077

 $00:03:39.440 \longrightarrow 00:03:41.771$  for all of you on Zoom and for all

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00:03:41.771 --> 00:03:44.790 of you coming and let's get going.

NOTE Confidence: 0.840146786923077

 $00:03:44.790 \longrightarrow 00:03:46.656$  Let me just start.

NOTE Confidence: 0.840146786923077

 $00:03:46.656 \longrightarrow 00:03:48.800$  So first, I want to welcome

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 $00{:}03{:}48.800 \dashrightarrow 00{:}03{:}50.720$  everyone back from the winter break.

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00:03:50.720 --> 00:03:52.920 However you celebrated the holidays,

NOTE Confidence: 0.840146786923077

 $00:03:52.920 \longrightarrow 00:03:55.405$  I hope that you've had a restful and

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 $00{:}03{:}55.405 \dashrightarrow 00{:}03{:}57.355$  really joyous time and most importantly,

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 $00:03:57.360 \longrightarrow 00:04:00.036$  that you had a restorative time.

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 $00:04:00.040 \longrightarrow 00:04:02.074$  As I've been reflecting on this

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 $00:04:02.074 \longrightarrow 00:04:04.131$  particular time that we just came

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 $00:04:04.131 \longrightarrow 00:04:06.266$  through and the meaning of the

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 $00{:}04{:}06.266 \dashrightarrow 00{:}04{:}09.402$  winter break over these these many,

 $00:04:09.402 \longrightarrow 00:04:10.206$  many centuries,

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 $00:04:10.206 \longrightarrow 00:04:13.493$  I have some thoughts that I wanted to

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00:04:13.493 --> 00:04:16.633 actually begin with that across cultures,

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 $00:04:16.633 \longrightarrow 00:04:19.237$  this time of year,

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 $00:04:19.240 \longrightarrow 00:04:21.800$  beginning with the winter solstice,

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 $00:04:21.800 \longrightarrow 00:04:23.864$  actually represents a time of coming

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00:04:23.864 --> 00:04:26.000 from darkness from the darkest day,

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 $00:04:26.000 \longrightarrow 00:04:28.148$  which is December 21st,

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 $00:04:28.148 \longrightarrow 00:04:30.833$  and then emerging into light.

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 $00:04:30.840 \longrightarrow 00:04:33.196$  And really across cultures,

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 $00:04:33.196 \longrightarrow 00:04:36.730$  people represent this time of year

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 $00:04:36.829 \longrightarrow 00:04:40.456$  as a coming from dying into life,

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00:04:40.456 --> 00:04:43.918 winter into spring, darkness into light.

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00:04:43.918 --> 00:04:46.234 I think that is actually a

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 $00:04:46.234 \longrightarrow 00:04:48.558$  really important metaphor for us.

 $00:04:48.560 \longrightarrow 00:04:50.150$  And the reason that I actually

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 $00{:}04{:}50.150 \dashrightarrow 00{:}04{:}52.780$  have the image of Stonehenge

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 $00:04:52.780 \longrightarrow 00:04:55.640$  here is it turns out many,

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00:04:55.640 --> 00:04:57.998 many centuries ago,

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 $00:04:58.000 \longrightarrow 00:05:00.760$  somehow the people that put Stonehenge

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 $00:05:00.760 \longrightarrow 00:05:02.796$  figured out the winter solstice.

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 $00:05:02.796 \longrightarrow 00:05:05.400$  So the moment of the winter solstice,

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 $00:05:05.400 \longrightarrow 00:05:07.400$  or at the time of the winter solstice,

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 $00{:}05{:}07.400 \longrightarrow 00{:}05{:}09.160$  the sunset is actually reflected

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 $00:05:09.160 \longrightarrow 00:05:11.719$  in the middle of the two stones,

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 $00:05:11.720 \longrightarrow 00:05:13.120$  then the middle 2 stones.

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 $00:05:13.120 \longrightarrow 00:05:16.422$  The sunset is centered there in the

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00:05:16.422 --> 00:05:17.364 summer solstice.

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 $00:05:17.364 \longrightarrow 00:05:19.719$  The sunrise is centered there.

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00:05:19.720 --> 00:05:23.350 It's a remarkably enduring mystery of

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 $00:05:23.350 \longrightarrow 00:05:26.410$  how centuries ago people figured this

 $00:05:26.410 \longrightarrow 00:05:28.845$  out and this particular metaphor of

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 $00:05:28.845 \longrightarrow 00:05:31.200$  both mysteries and darkness into light.

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 $00{:}05{:}31.200 \dashrightarrow 00{:}05{:}33.085$  I think it's highly relevant

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 $00:05:33.085 \longrightarrow 00:05:34.545$  to hear what we do,

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 $00:05:34.545 \longrightarrow 00:05:36.520$  whether we do it in our clinical work,

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 $00:05:36.520 \longrightarrow 00:05:38.557$  whether we do it in our research,

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 $00:05:38.560 \longrightarrow 00:05:40.597$  whether we do it in our education,

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 $00{:}05{:}40.600 \dashrightarrow 00{:}05{:}43.636$  is we're trying to unpack mysteries.

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00:05:43.640 --> 00:05:45.360 We're actually bringing people

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 $00:05:45.360 \longrightarrow 00:05:47.510$  sometimes from the darkest moments

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 $00:05:47.510 \longrightarrow 00:05:49.900$  of their life into some lightness

NOTE Confidence: 0.840146786923077

 $00:05:49.900 \longrightarrow 00:05:52.840$  by the clinical work that we do.

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 $00{:}05{:}52.840 \dashrightarrow 00{:}05{:}54.928$  We're bringing people who are in

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 $00:05:54.928 \longrightarrow 00:05:57.565$  training from their moments of deep

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 $00:05:57.565 \longrightarrow 00:05:59.764$  confusion perhaps into lighter moments

 $00:05:59.764 \longrightarrow 00:06:02.760$  and clarity and what they will do.

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 $00{:}06{:}02.760 \dashrightarrow 00{:}06{:}04.758$  So this metaphor of darkness into

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 $00{:}06{:}04.758 \dashrightarrow 00{:}06{:}06{:}06{.}934$  light in the winter solstice is one

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00:06:06.934 --> 00:06:09.120 that I want us to hold in mind,

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 $00:06:09.120 \longrightarrow 00:06:10.848$  and that I I really do hope you

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 $00:06:10.848 \longrightarrow 00:06:12.400$  had a restorative break,

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 $00:06:12.400 \longrightarrow 00:06:14.640$  but I also hope that you can

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 $00:06:14.640 \longrightarrow 00:06:17.240$  begin to to get this idea of what

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00:06:17.240 --> 00:06:18.552 we're moving into light.

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 $00:06:18.560 \longrightarrow 00:06:21.400$  But the other piece I want to say

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 $00{:}06{:}21.400 \dashrightarrow 00{:}06{:}23.845$  about that is that we've also

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00:06:23.845 --> 00:06:26.317 come through a pretty dark year,

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 $00:06:26.320 \longrightarrow 00:06:27.676$  and we're saying goodbye to it.

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00:06:27.680 --> 00:06:29.092 Actually, pretty dark year.

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 $00:06:29.092 \longrightarrow 00:06:31.580$  A year that's been marked by the

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 $00:06:31.580 \longrightarrow 00:06:32.480$  war in Ukraine,

 $00:06:32.480 \longrightarrow 00:06:34.796$  by the horrors of October 7th,

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 $00:06:34.800 \longrightarrow 00:06:36.960$  by the war in Gaza,

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00:06:36.960 --> 00:06:39.460 by unremitting climate change,

NOTE Confidence: 0.840146786923077

00:06:39.460 --> 00:06:44.488 the fires in Maui, the fires in Canada,

NOTE Confidence: 0.840146786923077

00:06:44.488 --> 00:06:46.256 earthquakes, political divisiveness,

NOTE Confidence: 0.840146786923077

 $00:06:46.256 \longrightarrow 00:06:50.232$  the hate that spreads across our country.

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 $00:06:50.240 \longrightarrow 00:06:52.800$  But on December 30th,

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 $00:06:52.800 \longrightarrow 00:06:56.678$  Nicholas Kristoff wrote an editorial,

NOTE Confidence: 0.840146786923077

 $00:06:56.680 \longrightarrow 00:06:58.054$  and the title of his editorial

NOTE Confidence: 0.840146786923077

 $00{:}06{:}58.054 \dashrightarrow 00{:}06{:}58.970$  is this was a

NOTE Confidence: 0.9007170775

 $00{:}06{:}59.029 \dashrightarrow 00{:}07{:}01.184$ terrible year, but also maybe one

NOTE Confidence: 0.9007170775

 $00:07:01.184 \longrightarrow 00:07:03.320$  of the best ones for humanity.

NOTE Confidence: 0.9007170775

 $00{:}07{:}03.320 \mathrel{--}{>} 00{:}07{:}04.925$  And So what Kristoff reminds

NOTE Confidence: 0.9007170775

 $00:07:04.925 \longrightarrow 00:07:07.007$  us is also important to this

NOTE Confidence: 0.9007170775

00:07:07.007 --> 00:07:08.639 darkness and light metaphor.

 $00:07:08.640 \longrightarrow 00:07:11.008$  And that is that if we stay in

NOTE Confidence: 0.9007170775

 $00{:}07{:}11.008 \dashrightarrow 00{:}07{:}14.078$  the darkness, we stay paralyzed.

NOTE Confidence: 0.9007170775

 $00:07:14.080 \longrightarrow 00:07:16.294$  If we remind ourself only of all the dark

NOTE Confidence: 0.9007170775

00:07:16.294 --> 00:07:18.516 and terrible things that have happened,

NOTE Confidence: 0.9007170775

 $00:07:18.520 \longrightarrow 00:07:20.564$  we actually stay paralyzed.

NOTE Confidence: 0.9007170775

 $00:07:20.564 \longrightarrow 00:07:23.119$  But we need to balance,

NOTE Confidence: 0.9007170775

 $00:07:23.120 \longrightarrow 00:07:24.500$  challenge and hope.

NOTE Confidence: 0.9007170775

00:07:24.500 --> 00:07:26.800 And Kristoff actually remind us,

NOTE Confidence: 0.9007170775

 $00{:}07{:}26.800 \dashrightarrow 00{:}07{:}28.600$  I really do recommend this,

NOTE Confidence: 0.9007170775

 $00:07:28.600 \longrightarrow 00:07:32.030$  that in 2023 there were remarkable reductions

NOTE Confidence: 0.9007170775

 $00{:}07{:}32.030 \dashrightarrow 00{:}07{:}35.157$  in infant mortality across the the world.

NOTE Confidence: 0.9007170775

 $00:07:35.160 \longrightarrow 00:07:37.314$  There were there were reductions in

NOTE Confidence: 0.9007170775

 $00:07:37.314 \longrightarrow 00:07:39.798$  children living in poverty across the world.

NOTE Confidence: 0.9007170775

 $00:07:39.800 \longrightarrow 00:07:41.568$  Debilitating illnesses went down

NOTE Confidence: 0.9007170775

00:07:41.568 --> 00:07:44.705 continue to go down in Illinois in

NOTE Confidence: 0.9007170775

 $00:07:44.705 \longrightarrow 00:07:47.060$  incidents there were life altering new

 $00:07:47.060 \longrightarrow 00:07:49.898$  vaccines not just the COVID vaccine and

NOTE Confidence: 0.9007170775

 $00{:}07{:}49.898 \dashrightarrow 00{:}07{:}51.926$  there were changes in treatment for

NOTE Confidence: 0.9007170775

 $00:07:51.926 \longrightarrow 00:07:53.799$  chronic conditions such as sickle cell.

NOTE Confidence: 0.9007170775

 $00:07:53.800 \longrightarrow 00:07:55.438$  So this is what I want.

NOTE Confidence: 0.9007170775 00:07:55.440 --> 00:07:55.840 Also, NOTE Confidence: 0.9007170775

 $00:07:55.840 \longrightarrow 00:07:58.240$  I realize the beginning in somewhat

NOTE Confidence: 0.9007170775

00:07:58.240 --> 00:08:01.479 of a somber darkness into lightweight,

NOTE Confidence: 0.9007170775

00:08:01.480 --> 00:08:04.776 but would actually like us to keep in

NOTE Confidence: 0.9007170775

 $00{:}08{:}04.776 \dashrightarrow 00{:}08{:}07.631$  mind managing this challenge between

NOTE Confidence: 0.9007170775

 $00:08:07.631 \longrightarrow 00:08:10.920$  balancing challenges with optimism.

NOTE Confidence: 0.9007170775

 $00{:}08{:}10.920 \dashrightarrow 00{:}08{:}13.314$  So I'm going to come back to that metaphor,

NOTE Confidence: 0.9007170775

 $00:08:13.320 \longrightarrow 00:08:15.595$  but here's where I'd like to go.

NOTE Confidence: 0.9007170775 00:08:15.600 --> 00:08:15.896 First, NOTE Confidence: 0.9007170775

 $00:08:15.896 \longrightarrow 00:08:17.968$  I'd like to do some of the

NOTE Confidence: 0.9007170775

00:08:17.968 --> 00:08:18.560 departmental snapshots,

 $00:08:18.560 \longrightarrow 00:08:21.740$  talk about our faculty and the

NOTE Confidence: 0.9007170775

 $00:08:21.740 \longrightarrow 00:08:23.714$  overall community, our finances,

NOTE Confidence: 0.9007170775

 $00:08:23.714 \longrightarrow 00:08:26.404$  and add something about the ABC's of

NOTE Confidence: 0.9007170775

 $00:08:26.404 \longrightarrow 00:08:28.200$  fundraising and why in the world we do it.

NOTE Confidence: 0.9007170775

 $00:08:28.200 \longrightarrow 00:08:30.503$  Though it may seem like an obvious

NOTE Confidence: 0.9007170775

 $00:08:30.503 \longrightarrow 00:08:32.437$  question as to why we do it,

NOTE Confidence: 0.9007170775

 $00:08:32.440 \longrightarrow 00:08:35.236$  remember I do this in September

NOTE Confidence: 0.9007170775

 $00:08:35.240 \longrightarrow 00:08:37.040$  and do it in January.

NOTE Confidence: 0.9007170775

 $00{:}08{:}37.040 \dashrightarrow 00{:}08{:}39.440$  So I would like to ask the question

NOTE Confidence: 0.9007170775

 $00:08:39.440 \longrightarrow 00:08:41.720$  of what's happened since September

NOTE Confidence: 0.9007170775

 $00{:}08{:}41.720 \dashrightarrow 00{:}08{:}44.240$  and give you an update on that.

NOTE Confidence: 0.9007170775

 $00:08:44.240 \longrightarrow 00:08:46.179$  Come back to what are the systemic

NOTE Confidence: 0.9007170775

 $00:08:46.179 \longrightarrow 00:08:48.105$  changes that are happening and the

NOTE Confidence: 0.9007170775

 $00{:}08{:}48.105 \dashrightarrow 00{:}08{:}49.835$  local changes that are happening,

NOTE Confidence: 0.9007170775

 $00:08:49.840 \longrightarrow 00:08:52.157$  both of which we are involved in,

NOTE Confidence: 0.9007170775

 $00:08:52.160 \longrightarrow 00:08:56.080$  one of which we have a bit more control over,

 $00:08:56.080 \longrightarrow 00:08:58.372$  Conclude with the question of what

NOTE Confidence: 0.9007170775

 $00{:}08{:}58.372 \dashrightarrow 00{:}09{:}00.885$  holds us together and then return

NOTE Confidence: 0.9007170775

 $00:09:00.885 \longrightarrow 00:09:03.160$  to the theme of September,

NOTE Confidence: 0.9007170775

00:09:03.160 --> 00:09:05.760 which is staying grounded amidst

NOTE Confidence: 0.9007170775

00:09:05.760 --> 00:09:08.360 A tremendous amount of change.

NOTE Confidence: 0.9007170775

 $00:09:08.360 \longrightarrow 00:09:10.845$  So the first part of the snapshot

NOTE Confidence: 0.9007170775

 $00:09:10.845 \longrightarrow 00:09:12.672$  is what are we now?

NOTE Confidence: 0.900717077500:09:12.672 --> 00:09:13.040 Well,

NOTE Confidence: 0.9007170775

 $00:09:13.040 \longrightarrow 00:09:15.650$  now we are actually a community

NOTE Confidence: 0.9007170775

 $00:09:15.650 \longrightarrow 00:09:17.462$  of almost 566 people.

NOTE Confidence: 0.9007170775

 $00{:}09{:}17.462 \dashrightarrow 00{:}09{:}20.759$  That made me actually quite a surprise.

NOTE Confidence: 0.9007170775

00:09:20.760 --> 00:09:23.077 Over the times that I've been presenting,

NOTE Confidence: 0.9007170775

 $00:09:23.080 \longrightarrow 00:09:26.371$  we've grown from 500 to 566.

NOTE Confidence: 0.9007170775

00:09:26.371 --> 00:09:28.837 That includes all of our community,

NOTE Confidence: 0.9007170775

 $00:09:28.840 \longrightarrow 00:09:32.104$  faculty, trainees, staff, etcetera.

 $00:09:32.104 \longrightarrow 00:09:34.345$  We're 185 faculty total.

NOTE Confidence: 0.9007170775

 $00{:}09{:}34.345 \dashrightarrow 00{:}09{:}37.874$  That does not include our community, faculty.

NOTE Confidence: 0.9007170775

 $00:09:37.874 \longrightarrow 00:09:42.566$  And as a gender split across faculty,

NOTE Confidence: 0.9007170775

 $00:09:42.566 \longrightarrow 00:09:44.504$  trainees and staff,

NOTE Confidence: 0.9007170775

 $00:09:44.504 \longrightarrow 00:09:48.056$  we are typically more 3/4 women and then

NOTE Confidence: 0.9007170775

 $00:09:48.056 \longrightarrow 00:09:51.720$  you can see the racial distribution across.

NOTE Confidence: 0.9007170775

 $00:09:51.720 \longrightarrow 00:09:53.610$  We still have work to do to

NOTE Confidence: 0.9007170775

00:09:53.610 --> 00:09:55.680 become a more diverse community,

NOTE Confidence: 0.9007170775

 $00{:}09{:}55.680 \to 00{:}09{:}58.968$  but we are getting there and

NOTE Confidence: 0.9007170775

 $00:09:58.968 \longrightarrow 00:09:59.800$  glad to show you.

NOTE Confidence: 0.9007170775

 $00{:}09{:}59.800 \dashrightarrow 00{:}10{:}03.120$  Share these slides with you.

NOTE Confidence: 0.9007170775

 $00:10:03.120 \longrightarrow 00:10:05.949$  I also want to do a closer look at

NOTE Confidence: 0.9007170775

 $00:10:05.949 \longrightarrow 00:10:08.523$  promotion progress and this shows you

NOTE Confidence: 0.9007170775

 $00:10:08.523 \longrightarrow 00:10:10.839$  Assistant to Associate to professors.

NOTE Confidence: 0.9007170775

 $00:10:10.840 \longrightarrow 00:10:12.751$  We still have some work to do

NOTE Confidence: 0.9007170775

 $00:10:12.751 \longrightarrow 00:10:15.239$  to even that out to make it a

 $00:10:15.239 \longrightarrow 00:10:16.834$  little bit more balanced across,

NOTE Confidence: 0.9007170775

 $00:10:16.840 \longrightarrow 00:10:19.955$  but we're moving in the right direction

NOTE Confidence: 0.9007170775

00:10:19.960 --> 00:10:22.235 in terms of our research track faculty.

NOTE Confidence: 0.958229275

 $00:10:22.240 \longrightarrow 00:10:24.760$  You can see the distribution there.

NOTE Confidence: 0.958229275

 $00:10:24.760 \longrightarrow 00:10:25.732$  And once again,

NOTE Confidence: 0.958229275

00:10:25.732 --> 00:10:28.571 we still need to be moving many of

NOTE Confidence: 0.958229275

 $00:10:28.571 \longrightarrow 00:10:31.246$  our associate research scientists more

NOTE Confidence: 0.958229275

 $00{:}10{:}31.246 \dashrightarrow 00{:}10{:}34.676$  more aggressively moving them up.

NOTE Confidence: 0.958229275

 $00:10:34.680 \longrightarrow 00:10:36.456$  And then to remind you about

NOTE Confidence: 0.958229275

00:10:36.456 --> 00:10:37.640 our social work faculty,

NOTE Confidence: 0.958229275

 $00:10:37.640 \longrightarrow 00:10:39.532$  our instructor and assistant

NOTE Confidence: 0.958229275

 $00:10:39.532 \longrightarrow 00:10:40.478$  clinical professors,

NOTE Confidence: 0.958229275

 $00{:}10{:}40.480 \dashrightarrow 00{:}10{:}42.262$  I always wanted to keep reminding

NOTE Confidence: 0.958229275

 $00:10:42.262 \longrightarrow 00:10:44.478$  us that we still need to make

NOTE Confidence: 0.958229275

 $00:10:44.478 \longrightarrow 00:10:46.078$  progression to the next level,

 $00:10:46.080 \longrightarrow 00:10:48.156$  but this is where we are.

NOTE Confidence: 0.958229275

00:10:48.160 --> 00:10:48.680 And there NOTE Confidence: 0.9676414044444445

00:10:51.040 --> 00:10:54.676 let me show you a bit about our finances.

NOTE Confidence: 0.967641404444445

00:10:54.680 --> 00:10:57.879 So this year, our fiscal year 23,

NOTE Confidence: 0.967641404444445

 $00:10:57.880 \longrightarrow 00:11:02.560$  we had a revenue of 52.2, 9 million,

NOTE Confidence: 0.967641404444445

 $00:11:02.560 \longrightarrow 00:11:04.660$  so that's a pretty sizable

NOTE Confidence: 0.967641404444445

 $00:11:04.660 \longrightarrow 00:11:07.084$  revenue and expenditures of 59.8.

NOTE Confidence: 0.96764140444445

00:11:07.084 --> 00:11:11.270 That gap is filled by Yale Medicine just

NOTE Confidence: 0.967641404444445

 $00:11:11.270 \longrightarrow 00:11:15.664$  to clarify that right now as you can see

NOTE Confidence: 0.96764140444445

 $00:11:15.664 \longrightarrow 00:11:18.480$  we have 169 grant proposal sent out,

NOTE Confidence: 0.967641404444445

 $00:11:18.480 \longrightarrow 00:11:20.810$  we have 142 active awards

NOTE Confidence: 0.967641404444445

00:11:20.810 --> 00:11:22.674 that's that's pretty remarkable,

NOTE Confidence: 0.967641404444445

 $00:11:22.680 \longrightarrow 00:11:25.240$  that's a lot of grants.

NOTE Confidence: 0.9676414044444445

00:11:25.240 --> 00:11:26.480 And then our patient care,

NOTE Confidence: 0.967641404444445

 $00:11:26.480 \longrightarrow 00:11:30.310$  the Red Arrows demonstrate or show that

NOTE Confidence: 0.967641404444445

00:11:30.310 --> 00:11:33.040 while we have 12.1 million in billing,

 $00:11:33.040 \longrightarrow 00:11:35.664$  we only collect about 50% of that

NOTE Confidence: 0.967641404444445

00:11:35.664 --> 00:11:38.128 and that has nothing to do with

NOTE Confidence: 0.967641404444445

 $00:11:38.128 \longrightarrow 00:11:40.160$  in the inefficiencies.

NOTE Confidence: 0.96764140444445

 $00:11:40.160 \longrightarrow 00:11:42.218$  That actually has all to do with

NOTE Confidence: 0.967641404444445

 $00{:}11{:}42.218 \dashrightarrow 00{:}11{:}44.302$  what I continue to talk about about

NOTE Confidence: 0.967641404444445

00:11:44.302 --> 00:11:46.354 the lack of parity and reimbursement

NOTE Confidence: 0.967641404444445

 $00:11:46.354 \longrightarrow 00:11:47.960$  for mental health services.

NOTE Confidence: 0.967641404444445

 $00:11:47.960 \longrightarrow 00:11:51.200$  We bill for what we should be paid,

NOTE Confidence: 0.967641404444445

00:11:51.200 --> 00:11:55.034 but what we collect is what the payers pay.

NOTE Confidence: 0.967641404444445

 $00:11:55.040 \longrightarrow 00:11:57.136$  So there you go,

NOTE Confidence: 0.967641404444445

00:11:57.136 --> 00:11:59.756 that's that's actually the profile.

NOTE Confidence: 0.967641404444445

 $00:11:59.760 \longrightarrow 00:12:02.040$  And then if you want to divide that

NOTE Confidence: 0.967641404444445

 $00{:}12{:}02.040 \dashrightarrow 00{:}12{:}04.770$  between what you can see that actually

NOTE Confidence: 0.967641404444445

 $00:12:04.770 \longrightarrow 00:12:07.330$  our grants and contracts account for

NOTE Confidence: 0.967641404444445

00:12:07.330 --> 00:12:09.930 nearly half of our budget and then you

 $00:12:09.997 \longrightarrow 00:12:12.415$  can see the distribution that goes

NOTE Confidence: 0.967641404444445

 $00:12:12.415 \longrightarrow 00:12:15.200$  between contracts and other clinical sources,

NOTE Confidence: 0.967641404444445 00:12:15.200 --> 00:12:15.705 endowments,

NOTE Confidence: 0.967641404444445

00:12:15.705 --> 00:12:19.240 the income from the hospital patient care,

NOTE Confidence: 0.967641404444445

 $00:12:19.240 \longrightarrow 00:12:21.040$  we could do a lot to

NOTE Confidence: 0.967641404444445

00:12:21.040 --> 00:12:22.240 increase our clinical trials.

NOTE Confidence: 0.967641404444445

 $00:12:22.240 \longrightarrow 00:12:23.758$  Our clinical trials are a very,

NOTE Confidence: 0.967641404444445

00:12:23.760 --> 00:12:25.804 very, very small portion.

NOTE Confidence: 0.9676414044444445

 $00{:}12{:}25.804 \dashrightarrow 00{:}12{:}28.359$  We could certainly grow that,

NOTE Confidence: 0.96764140444445

 $00:12:28.360 \longrightarrow 00:12:30.856$  but I want to call your attention to

NOTE Confidence: 0.967641404444445

 $00{:}12{:}30.856 \to 00{:}12{:}33.349$  the fact that our endowments plus gifts

NOTE Confidence: 0.967641404444445

 $00:12:33.349 \longrightarrow 00:12:36.680$  are now about a fifth of our total revenue.

NOTE Confidence: 0.967641404444445

00:12:36.680 --> 00:12:38.997 That is perhaps should have been the

NOTE Confidence: 0.967641404444445

 $00:12:38.997 \longrightarrow 00:12:41.078$  obvious answer for why we fundraise.

NOTE Confidence: 0.967641404444445

 $00:12:41.080 \longrightarrow 00:12:43.870$  But let me go into that just a little

NOTE Confidence: 0.967641404444445

00:12:43.870 --> 00:12:46.292 bit more in detail because I want

 $00:12:46.292 \longrightarrow 00:12:48.236$  what we've been showing and what

NOTE Confidence: 0.967641404444445

00:12:48.236 --> 00:12:50.422 I've shown to you here is basically

NOTE Confidence: 0.967641404444445

 $00:12:50.422 \longrightarrow 00:12:52.559$  what comes in and what goes out.

NOTE Confidence: 0.96764140444445

 $00:12:52.560 \longrightarrow 00:12:53.840$  But is there a question?

NOTE Confidence: 0.967641404444445

 $00:12:53.840 \longrightarrow 00:12:55.808$  And there should be a question of what

NOTE Confidence: 0.967641404444445

 $00:12:55.808 \longrightarrow 00:12:59.240$  are our reserves, what do we save.

NOTE Confidence: 0.967641404444445

 $00:12:59.240 \longrightarrow 00:13:01.790$  And so let me give you just a little bit

NOTE Confidence: 0.967641404444445

 $00{:}13{:}01.857 \dashrightarrow 00{:}13{:}05.440$  on the ABC's for gifts and endowments.

NOTE Confidence: 0.967641404444445

 $00:13:05.440 \longrightarrow 00:13:06.958$  So when we get any gift,

NOTE Confidence: 0.967641404444445

 $00:13:06.960 \longrightarrow 00:13:09.200$  regardless of its size,

NOTE Confidence: 0.9676414044444445

 $00:13:09.200 \longrightarrow 00:13:12.560$  it we ask these three questions.

NOTE Confidence: 0.967641404444445

00:13:12.560 --> 00:13:14.240 And initially off the top,

NOTE Confidence: 0.967641404444445

00:13:14.240 --> 00:13:16.850 there is a 12% assessment by

NOTE Confidence: 0.967641404444445

 $00:13:16.850 \longrightarrow 00:13:19.160$  the school on any gift.

NOTE Confidence: 0.967641404444445

 $00:13:19.160 \longrightarrow 00:13:22.040$  But the first gift question we ask is,

00:13:22.040 --> 00:13:25.037 does the donor want this to be an endowment,

NOTE Confidence: 0.967641404444445

 $00{:}13{:}25.040 \dashrightarrow 00{:}13{:}28.197$  which means that it pays in perpetuity.

NOTE Confidence: 0.967641404444445

00:13:28.200 --> 00:13:32.076 So on \$1,000,000 gift in perpetuity,

NOTE Confidence: 0.967641404444445

 $00:13:32.080 \longrightarrow 00:13:35.785$  we would get around 35 to \$40,000

NOTE Confidence: 0.967641404444445

 $00:13:35.785 \longrightarrow 00:13:38.760$  a year and as that amount grows,

NOTE Confidence: 0.967641404444445

 $00:13:38.760 \longrightarrow 00:13:40.095$  because it's invested,

NOTE Confidence: 0.967641404444445

 $00:13:40.095 \longrightarrow 00:13:41.875$  you will get more.

NOTE Confidence: 0.967641404444445

 $00:13:41.880 \longrightarrow 00:13:43.805$  Or does the donor want it to

NOTE Confidence: 0.967641404444445

 $00:13:43.805 \longrightarrow 00:13:44.960$  be in current use,

NOTE Confidence: 0.96764140444445

 $00:13:44.960 \longrightarrow 00:13:48.075$  that is that you spend it down.

NOTE Confidence: 0.967641404444445

 $00:13:48.080 \longrightarrow 00:13:50.600$  We also then ask does the donor want

NOTE Confidence: 0.967641404444445

 $00:13:50.600 \longrightarrow 00:13:53.454$  it to go to an individual faculty

NOTE Confidence: 0.967641404444445

 $00:13:53.454 \longrightarrow 00:13:55.594$  project or to the department?

NOTE Confidence: 0.9676414044444445

 $00:13:55.600 \longrightarrow 00:13:57.910$  And then the third question is

NOTE Confidence: 0.967641404444445

 $00{:}13{:}57.910 \dashrightarrow 00{:}14{:}00.229$  this unrestricted that it can be

NOTE Confidence: 0.967641404444445

 $00:14:00.229 \longrightarrow 00:14:01.994$  used for any purpose broadly,

00:14:02.000 --> 00:14:05.826 child mental health being broadly or does

NOTE Confidence: 0.967641404444445

00:14:05.826 --> 00:14:08.717 it have to be restricted and targeted?

NOTE Confidence: 0.967641404444445

 $00:14:08.720 \longrightarrow 00:14:10.615$  Those are the three questions

NOTE Confidence: 0.967641404444445

 $00:14:10.615 \longrightarrow 00:14:12.510$  we ask about any gift

NOTE Confidence: 0.902026054615385

 $00:14:12.592 \longrightarrow 00:14:15.165$  that comes in with from our

NOTE Confidence: 0.902026054615385

 $00{:}14{:}15.165 \dashrightarrow 00{:}14{:}17.840$  associates or our non associates.

NOTE Confidence: 0.902026054615385

00:14:17.840 --> 00:14:20.200 And then I want to show you actually

NOTE Confidence: 0.902026054615385

 $00:14:20.200 \longrightarrow 00:14:21.879$  the balances then that we have

NOTE Confidence: 0.902026054615385

 $00:14:21.880 \longrightarrow 00:14:24.440$  on current use and endowment.

NOTE Confidence: 0.902026054615385

 $00:14:24.440 \longrightarrow 00:14:26.888$  And fundamentally you can reduce this

NOTE Confidence: 0.902026054615385

 $00:14:26.888 \longrightarrow 00:14:29.880$  slide to This is why we fundraise.

NOTE Confidence: 0.902026054615385

 $00:14:29.880 \longrightarrow 00:14:32.932$  So in the department I'm showing you

NOTE Confidence: 0.902026054615385

 $00{:}14{:}32.932 \dashrightarrow 00{:}14{:}35.693$  across fiscal year 21 through 23 and

NOTE Confidence: 0.902026054615385

 $00:14:35.693 \longrightarrow 00:14:38.024$  the end of parentheses for fiscal year

NOTE Confidence: 0.902026054615385

 $00:14:38.024 \longrightarrow 00:14:40.920$  23 is the percent that are restricted

00:14:40.920 --> 00:14:43.836 that is can only be used for one very,

NOTE Confidence: 0.902026054615385

00:14:43.840 --> 00:14:45.364 very specific purpose.

NOTE Confidence: 0.902026054615385

 $00:14:45.364 \longrightarrow 00:14:47.396$  So for the department,

NOTE Confidence: 0.902026054615385

 $00:14:47.400 \longrightarrow 00:14:50.120$  we have about 6% unrestricted,

NOTE Confidence: 0.902026054615385

 $00:14:50.120 \longrightarrow 00:14:52.760$  but we are incredibly fortunate

NOTE Confidence: 0.902026054615385

 $00:14:52.760 \longrightarrow 00:14:56.732$  that among the balances that are

NOTE Confidence: 0.902026054615385

 $00:14:56.732 \longrightarrow 00:14:59.044$  overall overseen by the faculty,

NOTE Confidence: 0.902026054615385

 $00:14:59.044 \longrightarrow 00:15:01.288$  we have nearly 70% unrestricted,

NOTE Confidence: 0.902026054615385

 $00:15:01.288 \longrightarrow 00:15:04.312$  which means that the faculty overseeing

NOTE Confidence: 0.902026054615385

 $00:15:04.312 \longrightarrow 00:15:06.526$  those things have great flexibility

NOTE Confidence: 0.902026054615385

 $00{:}15{:}06.526 \dashrightarrow 00{:}15{:}09.440$  in being able to do what they do.

NOTE Confidence: 0.902026054615385

 $00:15:09.440 \longrightarrow 00:15:11.128$  That is really good.

NOTE Confidence: 0.902026054615385

 $00:15:11.128 \longrightarrow 00:15:13.660$  And that's why unrestricted gifts to

NOTE Confidence: 0.902026054615385

00:15:13.736 --> 00:15:16.268 the faculty or the department give

NOTE Confidence: 0.902026054615385

00:15:16.268 --> 00:15:18.512 us absolutely the most flexibility

NOTE Confidence: 0.902026054615385

 $00{:}15{:}18.512 \dashrightarrow 00{:}15{:}21.316$  and that's why we fundraise and

 $00:15:21.316 \longrightarrow 00:15:23.692$  that's why we try to fundraise

NOTE Confidence: 0.902026054615385

 $00:15:23.692 \longrightarrow 00:15:24.880$  for unrestricted gifts.

NOTE Confidence: 0.902026054615385

00:15:24.880 --> 00:15:26.968 I am very glad to go through any

NOTE Confidence: 0.902026054615385

 $00:15:26.968 \longrightarrow 00:15:28.958$  of these things in more detail,

NOTE Confidence: 0.902026054615385

 $00:15:28.960 \longrightarrow 00:15:30.112$  but I wanted to,

NOTE Confidence: 0.902026054615385

 $00:15:30.112 \longrightarrow 00:15:31.552$  to give you that perspective

NOTE Confidence: 0.93596533875

 $00:15:33.720 \longrightarrow 00:15:36.480$  now to go to the progress since September.

NOTE Confidence: 0.93596533875

 $00:15:36.480 \longrightarrow 00:15:39.036$  And I'm going to cover each of these areas.

NOTE Confidence: 0.93596533875

 $00{:}15{:}39.040 \dashrightarrow 00{:}15{:}40.756$  I'm going to put clinical services

NOTE Confidence: 0.93596533875

 $00{:}15{:}40.756 \dashrightarrow 00{:}15{:}42.855$  and the last one because there's a

NOTE Confidence: 0.93596533875

 $00:15:42.855 \longrightarrow 00:15:44.934$  number of things that will bring us

NOTE Confidence: 0.93596533875

 $00:15:45.000 \longrightarrow 00:15:47.079$  back home to the themes of September.

NOTE Confidence: 0.93596533875

 $00{:}15{:}47.080 \dashrightarrow 00{:}15{:}49.504$  And remember, our theme of September

NOTE Confidence: 0.93596533875

 $00:15:49.504 \longrightarrow 00:15:52.000$  was staying grounded amidst a lot of

NOTE Confidence: 0.93596533875

 $00:15:52.000 \longrightarrow 00:15:54.994$  change and I will come back to that.

 $00:15:55.000 \longrightarrow 00:15:57.880$  So first to turn to organization and culture.

NOTE Confidence: 0.93596533875

 $00{:}15{:}57.880 \dashrightarrow 00{:}16{:}00.556$  Climate has been a lot happening,

NOTE Confidence: 0.93596533875

 $00:16:00.560 \longrightarrow 00:16:04.094$  a lot happening since September of 2023.

NOTE Confidence: 0.93596533875

 $00:16:04.094 \longrightarrow 00:16:06.712$  We've been continuing to work with Ingrid

NOTE Confidence: 0.93596533875

00:16:06.712 --> 00:16:09.080 Kennedy of Cirque and we were very,

NOTE Confidence: 0.93596533875

00:16:09.080 --> 00:16:12.062 very fortunate that Ingrid and pursuing

NOTE Confidence: 0.93596533875

 $00:16:12.062 \longrightarrow 00:16:15.287$  an advanced degree decided to make the

NOTE Confidence: 0.93596533875

00:16:15.287 --> 00:16:17.597 Child Study Center her case study.

NOTE Confidence: 0.93596533875

 $00{:}16{:}17.600 \dashrightarrow 00{:}16{:}19.749$  And so she's created a really nice

NOTE Confidence: 0.93596533875

 $00:16:19.749 \longrightarrow 00:16:21.778$  document we'll be glad to share with

NOTE Confidence: 0.93596533875

 $00:16:21.778 \longrightarrow 00:16:23.765$  you about service leadership and the

NOTE Confidence: 0.93596533875

00:16:23.765 --> 00:16:25.960 progress we've made in the center,

NOTE Confidence: 0.93596533875

 $00:16:25.960 \longrightarrow 00:16:28.920$  but also the things we need to do.

NOTE Confidence: 0.93596533875

 $00:16:28.920 \longrightarrow 00:16:30.952$  And shown on the slide is one of

NOTE Confidence: 0.93596533875

00:16:30.952 --> 00:16:32.360 her our infographics,

NOTE Confidence: 0.93596533875

 $00{:}16{:}32.360 \dashrightarrow 00{:}16{:}34.960$  but very glad to share that with you.

 $00:16:34.960 \longrightarrow 00:16:37.720$  Darren has brought together a wonderful

NOTE Confidence: 0.93596533875

 $00:16:37.720 \dashrightarrow 00:16:39.720$  leadership blog and I hope you will.

NOTE Confidence: 0.93596533875

00:16:39.720 --> 00:16:41.670 If you haven't already listened or

NOTE Confidence: 0.93596533875

00:16:41.670 --> 00:16:43.759 read the interview with Doctor Comer,

NOTE Confidence: 0.93596533875

00:16:43.760 --> 00:16:46.199 I hope you will because it is a beautiful,

NOTE Confidence: 0.93596533875

00:16:46.200 --> 00:16:48.150 beautiful statement not only about

NOTE Confidence: 0.93596533875

 $00:16:48.150 \longrightarrow 00:16:51.072$  his career but about how he thinks

NOTE Confidence: 0.93596533875

00:16:51.072 --> 00:16:52.880 about mentoring and leadership.

NOTE Confidence: 0.93596533875

 $00:16:52.880 \longrightarrow 00:16:54.875$  And then we have our new leadership

NOTE Confidence: 0.93596533875

00:16:54.875 --> 00:16:56.467 series which we inaugurated on

NOTE Confidence: 0.93596533875

 $00:16:56.467 \longrightarrow 00:16:58.483$  October 30th with Pam Sutton Wallace

NOTE Confidence: 0.93596533875

00:16:58.483 --> 00:16:59.999 from The Health System.

NOTE Confidence: 0.93596533875

 $00{:}17{:}00.000 \dashrightarrow 00{:}17{:}02.280$  Darren, being our second speaker,

NOTE Confidence: 0.93596533875

00:17:02.280 --> 00:17:04.560 I mean, I hope you've noticed the subtle,

NOTE Confidence: 0.93596533875

 $00:17:04.560 \longrightarrow 00:17:07.056$  maybe not so subtle Trojan Horse

00:17:07.056 --> 00:17:09.862 posters around that are to get this

NOTE Confidence: 0.93596533875

 $00:17:09.862 \longrightarrow 00:17:12.354$  idea that leadership is not just me.

NOTE Confidence: 0.93596533875

 $00:17:12.360 \longrightarrow 00:17:15.097$  Leadership are the skills are in all

NOTE Confidence: 0.93596533875

 $00{:}17{:}15.097 \dashrightarrow 00{:}17{:}17.644$  of us and that we really are thinking

NOTE Confidence: 0.93596533875

00:17:17.644 --> 00:17:20.000 about this idea of service leadership,

NOTE Confidence: 0.93596533875

 $00:17:20.000 \longrightarrow 00:17:23.996$  our responsibility to bring everyone along.

NOTE Confidence: 0.93596533875

00:17:24.000 --> 00:17:26.835 Coming up in the leadership lecture series,

NOTE Confidence: 0.93596533875

00:17:26.840 --> 00:17:30.600 we'll actually be the CEO of Gaylord

NOTE Confidence: 0.93596533875

00:17:30.600 --> 00:17:32.932 Specialty Healthcare in February

NOTE Confidence: 0.93596533875

 $00:17:32.932 \longrightarrow 00:17:35.494$  and then we'll be very grateful to

NOTE Confidence: 0.93596533875

 $00{:}17{:}35.494 \dashrightarrow 00{:}17{:}38.296$  have NI Addy from the Dean's office

NOTE Confidence: 0.93596533875

 $00:17:38.296 \longrightarrow 00:17:39.872$  and Psychiatry in April.

NOTE Confidence: 0.93596533875

00:17:39.880 --> 00:17:43.919 Other activities in this in this space,

NOTE Confidence: 0.93596533875

 $00:17:43.920 \longrightarrow 00:17:46.950$  we'll have two leadership workshops from

NOTE Confidence: 0.93596533875

00:17:46.950 --> 00:17:50.555 Cirque on 17th and 24th and Krista's been

NOTE Confidence: 0.93596533875

 $00:17:50.555 \longrightarrow 00:17:52.480$  sending out announcements about that.

00:17:56.200 --> 00:17:57.891 Hold on, let me get the pointer

NOTE Confidence: 0.67899178

 $00:17:57.891 \longrightarrow 00:17:59.877$  back to where it should be.

NOTE Confidence: 0.67899178

 $00:17:59.880 \longrightarrow 00:18:02.004$  Tara is continuing her Friday focus

NOTE Confidence: 0.67899178

 $00:18:02.004 \longrightarrow 00:18:03.960$  sessions and having really a lot

NOTE Confidence: 0.67899178

 $00:18:03.960 \longrightarrow 00:18:05.982$  of people come, which is great,

NOTE Confidence: 0.67899178

 $00{:}18{:}05.982 \dashrightarrow 00{:}18{:}07.718$  really delighted about that.

NOTE Confidence: 0.67899178

 $00:18:07.720 \longrightarrow 00:18:11.080$  And then the final update to look

NOTE Confidence: 0.67899178

 $00:18:11.080 \longrightarrow 00:18:13.480$  ahead is Amanda Calhoun has brought

NOTE Confidence: 0.67899178

00:18:13.480 --> 00:18:15.893 together a clinical case conference

NOTE Confidence: 0.67899178

 $00{:}18{:}15.893 \dashrightarrow 00{:}18{:}18.959$  on clinical services for Black Youth.

NOTE Confidence: 0.67899178

 $00{:}18{:}18.960 \dashrightarrow 00{:}18{:}20.628$  Very excited about that.

NOTE Confidence: 0.67899178

00:18:20.628 --> 00:18:23.938 We have over 100 people signed up for

NOTE Confidence: 0.67899178

 $00{:}18{:}23.938 \dashrightarrow 00{:}18{:}26.472$  in person for next Tuesday the 16th.

NOTE Confidence: 0.67899178

 $00{:}18{:}26.480 \to 00{:}18{:}27.796$  And so stay tuned,

NOTE Confidence: 0.67899178

 $00:18:27.796 \longrightarrow 00:18:29.770$  but this is really an important

 $00:18:29.845 \longrightarrow 00:18:31.825$  event for us and an important

NOTE Confidence: 0.67899178

00:18:31.825 --> 00:18:34.133 event to continue to push these

NOTE Confidence: 0.67899178

 $00:18:34.133 \longrightarrow 00:18:35.516$  discussions of diversity

NOTE Confidence: 0.965705682

 $00:18:38.040 \longrightarrow 00:18:39.840$  and these are just the goals

NOTE Confidence: 0.965705682

 $00:18:39.840 \longrightarrow 00:18:41.616$  that we shared in September.

NOTE Confidence: 0.965705682

00:18:41.616 --> 00:18:46.024 What I'd like to point out on a

NOTE Confidence: 0.965705682

 $00{:}18{:}46.024 \dashrightarrow 00{:}18{:}49.018$  particular one is this one and I'd like

NOTE Confidence: 0.965705682

 $00:18:49.018 \longrightarrow 00:18:51.638$  to engage your your thinking on this.

NOTE Confidence: 0.965705682

 $00{:}18{:}51.640 \dashrightarrow 00{:}18{:}54.200$  It's something of great concern for us as

NOTE Confidence: 0.965705682

00:18:54.200 --> 00:18:56.598 we advocate not only for the post grads,

NOTE Confidence: 0.965705682

 $00:18:56.600 \longrightarrow 00:18:59.186$  for for everyone coming in a

NOTE Confidence: 0.965705682

 $00{:}18{:}59.186 \dashrightarrow 00{:}19{:}01.840$  junior position to our community.

NOTE Confidence: 0.965705682

 $00:19:01.840 \longrightarrow 00:19:04.840$  So here's the here's the issue.

NOTE Confidence: 0.965705682

 $00:19:04.840 \longrightarrow 00:19:08.339$  You may have seen that New Haven

NOTE Confidence: 0.965705682

 $00:19:08.339 \longrightarrow 00:19:10.937$  and Connecticut has become one of

NOTE Confidence: 0.965705682

 $00:19:10.937 \longrightarrow 00:19:13.959$  the most expensive places to live.

00:19:13.960 --> 00:19:16.729 Rents in New Haven are now quite

NOTE Confidence: 0.965705682

00:19:16.729 --> 00:19:17.476 out of proportion,

NOTE Confidence: 0.965705682

 $00:19:17.476 \longrightarrow 00:19:19.338$  and you can see how they relate

NOTE Confidence: 0.965705682

 $00:19:19.338 \longrightarrow 00:19:20.598$  to the national average.

NOTE Confidence: 0.965705682

00:19:20.600 --> 00:19:22.760 For Connecticut,

NOTE Confidence: 0.965705682

 $00:19:22.760 \longrightarrow 00:19:27.080$  this has created an equity issue

NOTE Confidence: 0.965705682

 $00:19:27.080 \longrightarrow 00:19:30.158$  so that individuals that might have

NOTE Confidence: 0.965705682

 $00:19:30.158 \longrightarrow 00:19:33.071$  support from their families or might

NOTE Confidence: 0.965705682

00:19:33.071 --> 00:19:36.191 have made a savings can choose to come,

NOTE Confidence: 0.965705682

 $00:19:36.200 \longrightarrow 00:19:37.964$  but those who don't,

NOTE Confidence: 0.965705682

 $00:19:37.964 \longrightarrow 00:19:40.610$  it's really hard for them to

NOTE Confidence: 0.965705682

 $00:19:40.700 \longrightarrow 00:19:42.320$  live in New Haven.

NOTE Confidence: 0.965705682

 $00:19:42.320 \longrightarrow 00:19:44.750$  At the same time, we're trying

NOTE Confidence: 0.965705682

00:19:44.750 --> 00:19:47.120 to advocate for raising stipends,

NOTE Confidence: 0.965705682

 $00:19:47.120 \longrightarrow 00:19:49.395$  which we need, which we have done,

 $00:19:49.400 \longrightarrow 00:19:51.530$  but we can't raise stipends to

NOTE Confidence: 0.965705682

 $00{:}19{:}51.530 \dashrightarrow 00{:}19{:}55.520$  keep up with this rent escalation.

NOTE Confidence: 0.965705682

 $00:19:55.520 \longrightarrow 00:19:56.980$  This impacts post docs,

NOTE Confidence: 0.965705682

 $00:19:56.980 \longrightarrow 00:20:00.680$  it impacts pre docs, It impacts us across.

NOTE Confidence: 0.965705682

 $00:20:00.680 \longrightarrow 00:20:02.920$  It also impacts retention.

NOTE Confidence: 0.965705682

 $00:20:02.920 \longrightarrow 00:20:05.000$  We're having these conversations

NOTE Confidence: 0.965705682

 $00{:}20{:}05.000 \dashrightarrow 00{:}20{:}07.444$  centrally with Central Campus and

NOTE Confidence: 0.965705682

 $00:20:07.444 \longrightarrow 00:20:08.900$  we're having these conversations

NOTE Confidence: 0.965705682

 $00:20:08.900 \longrightarrow 00:20:10.720$  here in the medical school.

NOTE Confidence: 0.965705682

 $00:20:10.720 \longrightarrow 00:20:13.079$  Are there things that we can do?

NOTE Confidence: 0.965705682

 $00{:}20{:}13.080 \dashrightarrow 00{:}20{:}15.880$  Can we partner, for example,

NOTE Confidence: 0.965705682

 $00:20:15.880 \longrightarrow 00:20:18.165$  with landlords in New Haven

NOTE Confidence: 0.965705682

00:20:18.165 --> 00:20:19.993 to offer subsidized rent?

NOTE Confidence: 0.965705682

 $00:20:20.000 \longrightarrow 00:20:22.058$  Are there things that we can do

NOTE Confidence: 0.965705682

 $00{:}20{:}22.058 \dashrightarrow 00{:}20{:}24.228$  to address this because it is an

NOTE Confidence: 0.965705682

 $00:20:24.228 \longrightarrow 00:20:26.064$  equity issue and it is impacting

00:20:26.133 --> 00:20:27.759 recruitment and retention,

NOTE Confidence: 0.965705682

 $00{:}20{:}27.760 \dashrightarrow 00{:}20{:}29.840$  not just for us parenthetically

NOTE Confidence: 0.965705682

 $00:20:29.840 \longrightarrow 00:20:32.840$  but across the school.

NOTE Confidence: 0.965705682

 $00:20:32.840 \longrightarrow 00:20:35.721$  The other thing that I want to raise is

NOTE Confidence: 0.965705682

 $00:20:35.721 \longrightarrow 00:20:38.289$  that I am sure if you're reading the

NOTE Confidence: 0.965705682

00:20:38.289 --> 00:20:40.279 newspapers or reading and listening,

NOTE Confidence: 0.965705682

 $00:20:40.280 \longrightarrow 00:20:44.120$  you are aware that there is a national

NOTE Confidence: 0.965705682

 $00:20:44.120 \longrightarrow 00:20:48.200$  push about DEIV agendas and initiatives.

NOTE Confidence: 0.965705682

 $00{:}20{:}48.200 \dashrightarrow 00{:}20{:}51.440$  These are just four head headlines

NOTE Confidence: 0.965705682

 $00{:}20{:}51.526 \dashrightarrow 00{:}20{:}54.480$  taken only from the New York Times.

NOTE Confidence: 0.965705682

00:20:54.480 --> 00:20:58.080 If you got across, there are many, many more.

NOTE Confidence: 0.965705682

 $00{:}20{:}58.080 \dashrightarrow 00{:}21{:}00.845$  I have these here that I want

NOTE Confidence: 0.965705682

 $00{:}21{:}00.845 \dashrightarrow 00{:}21{:}03.000$  to reassure our community.

NOTE Confidence: 0.965705682

 $00:21:03.000 \longrightarrow 00:21:04.995$  I want to be aware of this.

NOTE Confidence: 0.965705682

 $00:21:05.000 \longrightarrow 00:21:07.096$  I want all of us to be aware

00:21:07.096 --> 00:21:09.080 of this national discourse,

NOTE Confidence: 0.965705682

 $00{:}21{:}09.080 \dashrightarrow 00{:}21{:}11.005$  but also to reassure our community that

NOTE Confidence: 0.965705682

00:21:11.005 --> 00:21:13.480 we are not moving away from this agenda.

NOTE Confidence: 0.965705682

 $00:21:13.480 \longrightarrow 00:21:15.680$  We are continuing this agenda,

NOTE Confidence: 0.965705682

 $00:21:15.680 \longrightarrow 00:21:19.310$  but it behooves us to be aware of what

NOTE Confidence: 0.965705682

 $00:21:19.310 \longrightarrow 00:21:22.040$  the currents of the discourse are.

NOTE Confidence: 0.965705682

00:21:22.040 --> 00:21:24.830 But just to remind you that climate

NOTE Confidence: 0.965705682

 $00:21:24.830 \longrightarrow 00:21:26.840$  and culture is vital to us.

NOTE Confidence: 0.965705682

 $00:21:26.840 \longrightarrow 00:21:29.241$  Culture is what I think the values

NOTE Confidence: 0.965705682

 $00:21:29.241 \longrightarrow 00:21:31.952$  that we hold about equitable rent

NOTE Confidence: 0.965705682

 $00{:}21{:}31.952 \dashrightarrow 00{:}21{:}34.746$  is an equitable issue about an

NOTE Confidence: 0.965705682

 $00:21:34.746 \longrightarrow 00:21:35.492$  inclusive culture,

NOTE Confidence: 0.965705682

 $00:21:35.492 \longrightarrow 00:21:38.220$  and the climate is what we do

NOTE Confidence: 0.965705682

 $00:21:38.220 \longrightarrow 00:21:39.880$  that reflects those values.

NOTE Confidence: 0.965705682

 $00:21:39.880 \longrightarrow 00:21:41.968$  And so all the trainings that

NOTE Confidence: 0.965705682

 $00:21:41.968 \longrightarrow 00:21:43.781$  I've just brought forward that

00:21:43.781 --> 00:21:45.551 are happening and have happened

NOTE Confidence: 0.965705682

 $00:21:45.551 \longrightarrow 00:21:47.480$  are devoted to that agenda,

NOTE Confidence: 0.965705682

 $00{:}21{:}47.480 \rightarrow 00{:}21{:}50.518$  to create and to inculcate a culture

NOTE Confidence: 0.965705682

00:21:50.518 --> 00:21:53.100 of respect and inclusion which

NOTE Confidence: 0.965705682

 $00:21:53.100 \longrightarrow 00:21:56.080$  over time creates climate change.

NOTE Confidence: 0.965705682

 $00:21:56.080 \longrightarrow 00:21:57.520$  We're sticking to the course,

NOTE Confidence: 0.965705682

 $00:21:57.520 \longrightarrow 00:21:59.998$  but do be aware of the national

NOTE Confidence: 0.965705682

 $00:21:59.998 \longrightarrow 00:22:02.022$  discourse that is pushing increasingly

NOTE Confidence: 0.965705682

 $00:22:02.022 \longrightarrow 00:22:04.680$  and pushing us to be thought

NOTE Confidence: 0.90880333933333

 $00:22:07.200 \longrightarrow 00:22:08.632$  so. Our research mission,

NOTE Confidence: 0.908803339333333

 $00:22:08.632 \longrightarrow 00:22:10.422$  we could actually spend the

NOTE Confidence: 0.908803339333333

 $00:22:10.422 \longrightarrow 00:22:12.080$  rest of the time on this.

NOTE Confidence: 0.90880333933333

 $00{:}22{:}12.080 \dashrightarrow 00{:}22{:}14.816$  It is so productive and so, so full.

NOTE Confidence: 0.908803339333333

00:22:14.816 --> 00:22:17.280 But I just want to give you a

NOTE Confidence: 0.908803339333333

 $00:22:17.362 \longrightarrow 00:22:20.200$  sampling that is probably about 10%

 $00:22:20.200 \longrightarrow 00:22:21.960$  of what's happened since September.

NOTE Confidence: 0.908803339333333

 $00{:}22{:}21.960 \dashrightarrow 00{:}22{:}24.568$  I mean literally about 10% of

NOTE Confidence: 0.90880333933333

 $00{:}22{:}24.568 \rightarrow 00{:}22{:}26.360$  what's happened since September.

NOTE Confidence: 0.908803339333333

00:22:26.360 --> 00:22:29.195 And I apologize for not including 100,

NOTE Confidence: 0.908803339333333

 $00:22:29.200 \longrightarrow 00:22:31.817$  but I just want to give you a sample that

NOTE Confidence: 0.908803339333333

 $00:22:31.817 \longrightarrow 00:22:34.193$  as you can see there have been books.

NOTE Confidence: 0.908803339333333

 $00:22:34.200 \longrightarrow 00:22:37.610$  There have been a number of really

NOTE Confidence: 0.908803339333333

00:22:37.610 --> 00:22:39.399 distinguished awards from Kasha to \*\*\*\*

NOTE Confidence: 0.908803339333333

00:22:39.400 --> 00:22:44.038 Aslan, Chris Cipriano, Uche, Jessica.

NOTE Confidence: 0.908803339333333

 $00:22:44.038 \longrightarrow 00:22:46.544$  And then there have been a high

NOTE Confidence: 0.908803339333333

 $00:22:46.544 \longrightarrow 00:22:48.394$  impact papers that are coming

NOTE Confidence: 0.908803339333333

 $00:22:48.394 \longrightarrow 00:22:50.518$  from all of our research groups.

NOTE Confidence: 0.90880333933333

 $00:22:50.520 \longrightarrow 00:22:52.920$  It would go on several slides,

NOTE Confidence: 0.908803339333333

 $00:22:52.920 \longrightarrow 00:22:54.076$  but this is really,

NOTE Confidence: 0.908803339333333

00:22:54.076 --> 00:22:55.521 it's really important to know

NOTE Confidence: 0.90880333933333

 $00:22:55.521 \longrightarrow 00:22:56.997$  that that and then grants,

 $00:22:57.000 \longrightarrow 00:22:59.546$  I haven't even put the grants on that.

NOTE Confidence: 0.908803339333333

 $00:22:59.546 \longrightarrow 00:23:00.770$  Our research is thriving

NOTE Confidence: 0.90880333933333

 $00:23:00.770 \longrightarrow 00:23:01.994$  and we're doing very,

NOTE Confidence: 0.908803339333333 00:23:02.000 --> 00:23:04.280 very well. NOTE Confidence: 0.908803339333333

 $00:23:04.280 \longrightarrow 00:23:07.171$  These are some of the areas that

NOTE Confidence: 0.908803339333333

 $00:23:07.171 \longrightarrow 00:23:09.713$  in September we focused on as

NOTE Confidence: 0.90880333933333

 $00:23:09.713 \longrightarrow 00:23:11.478$  goals for this academic year

NOTE Confidence: 0.908803339333333

 $00{:}23{:}11.478 \longrightarrow 00{:}23{:}13.480$  and they're all moving forward.

NOTE Confidence: 0.908803339333333

 $00{:}23{:}13.480 \dashrightarrow 00{:}23{:}15.587$  I want especially to call out the

NOTE Confidence: 0.90880333933333

 $00:23:15.587 \longrightarrow 00:23:17.696$  series that Kareem and Soraya have

NOTE Confidence: 0.908803339333333

00:23:17.696 --> 00:23:19.606 brought together for research and

NOTE Confidence: 0.908803339333333

 $00{:}23{:}19.606 \dashrightarrow 00{:}23{:}21.368$  progress because I think that's

NOTE Confidence: 0.90880333933333

 $00{:}23{:}21.368 \to 00{:}23{:}23.240$  another way of trying to integrate

NOTE Confidence: 0.908803339333333

 $00:23:23.240 \longrightarrow 00:23:26.184$  both our clinical and research

NOTE Confidence: 0.908803339333333

 $00{:}23{:}26.184 \rightarrow 00{:}23{:}28.958$  activities and also just to make two

 $00:23:28.958 \longrightarrow 00:23:31.200$  points around the subject recruitment

NOTE Confidence: 0.908803339333333

 $00:23:31.200 \longrightarrow 00:23:33.640$  and the strengthening the base.

NOTE Confidence: 0.908803339333333

 $00:23:33.640 \longrightarrow 00:23:35.195$  We have a collaboration very

NOTE Confidence: 0.908803339333333

00:23:35.195 --> 00:23:37.137 productive now that Tom and Yong

NOTE Confidence: 0.908803339333333

 $00:23:37.137 \longrightarrow 00:23:38.777$  Sung have brought together between

NOTE Confidence: 0.908803339333333

 $00{:}23{:}38.777 \dashrightarrow 00{:}23{:}40.478$  the Yale Center for Clinical

NOTE Confidence: 0.90880333933333

 $00{:}23{:}40.478 \dashrightarrow 00{:}23{:}42.476$  Investigation and the J DAT team.

NOTE Confidence: 0.908803339333333

00:23:42.480 --> 00:23:45.000 And J DAT, if you in case you didn't know,

NOTE Confidence: 0.908803339333333

 $00:23:45.000 \longrightarrow 00:23:48.678$  stands for Joint Data Analytics team.

NOTE Confidence: 0.908803339333333

 $00:23:48.680 \longrightarrow 00:23:50.612$  And they have actually now made

NOTE Confidence: 0.908803339333333

 $00:23:50.612 \longrightarrow 00:23:52.973$  it possible for or going to make

NOTE Confidence: 0.908803339333333

 $00:23:52.973 \longrightarrow 00:23:54.983$  it possible for us to recruit

NOTE Confidence: 0.90880333933333

00:23:54.983 --> 00:23:56.479 subjects through my chart.

NOTE Confidence: 0.908803339333333

00:23:56.480 --> 00:23:59.156 That may not sound earth shattering,

NOTE Confidence: 0.908803339333333

 $00:23:59.160 \longrightarrow 00:24:01.800$  but it actually is earth shattering

NOTE Confidence: 0.90880333933333

 $00{:}24{:}01.800 \dashrightarrow 00{:}24{:}04.626$  because there has heretofore been a

 $00:24:04.626 \longrightarrow 00:24:07.027$  resistance to recruiting subjects with

NOTE Confidence: 0.908803339333333

 $00:24:07.027 \longrightarrow 00:24:09.715$  behavioral health needs through my chart.

NOTE Confidence: 0.908803339333333

 $00:24:09.720 \longrightarrow 00:24:11.280$  So now we will be able

NOTE Confidence: 0.908803339333333

 $00:24:11.280 \longrightarrow 00:24:12.320$  to recruit through them,

NOTE Confidence: 0.908803339333333

 $00:24:12.320 \longrightarrow 00:24:15.370$  which is really a remarkable

NOTE Confidence: 0.90880333933333

 $00:24:15.370 \longrightarrow 00:24:17.200$  and important achievement.

NOTE Confidence: 0.908803339333333

00:24:17.200 --> 00:24:20.100 I also wanted to remind you just

NOTE Confidence: 0.908803339333333

 $00:24:20.100 \longrightarrow 00:24:23.320$  click through this that we have a

NOTE Confidence: 0.908803339333333

 $00{:}24{:}23.320 \dashrightarrow 00{:}24{:}25.611$  strategic profile that tries to

NOTE Confidence: 0.90880333933333

 $00:24:25.611 \longrightarrow 00:24:27.896$  integrate our clinical and research

NOTE Confidence: 0.90880333933333

 $00:24:27.896 \longrightarrow 00:24:30.004$  and policy education efforts

NOTE Confidence: 0.908803339333333

 $00:24:30.004 \longrightarrow 00:24:32.236$  in these particular areas.

NOTE Confidence: 0.90880333933333

 $00{:}24{:}32.240 \dashrightarrow 00{:}24{:}33.652$  And around this particular,

NOTE Confidence: 0.908803339333333

 $00:24:33.652 \longrightarrow 00:24:35.770$  this Oval shows the other themes

NOTE Confidence: 0.90880333933333

00:24:35.830 --> 00:24:37.360 of the child Study Center,

00:24:37.360 --> 00:24:39.320 our focus on normative development,

NOTE Confidence: 0.908803339333333

 $00{:}24{:}39.320 \dashrightarrow 00{:}24{:}42.638$  translational science etcetera.

NOTE Confidence: 0.908803339333333

 $00:24:42.640 \longrightarrow 00:24:44.120$  But these are our areas,

NOTE Confidence: 0.908803339333333

00:24:44.120 --> 00:24:46.280 neurodevelopment and disorders,

NOTE Confidence: 0.908803339333333

 $00:24:46.280 \longrightarrow 00:24:48.440$  movement regulation disorders,

NOTE Confidence: 0.908803339333333

00:24:48.440 --> 00:24:50.168 mood and emotion regulation,

NOTE Confidence: 0.908803339333333 00:24:50.168 --> 00:24:50.600 trauma, NOTE Confidence: 0.908803339333333

00:24:50.600 --> 00:24:52.511 HealthEquity and HealthEquity

NOTE Confidence: 0.908803339333333

00:24:52.511 --> 00:24:55.696 services that broadly define our

NOTE Confidence: 0.908803339333333

 $00:24:55.696 \longrightarrow 00:24:58.436$  research portfolio and how we

NOTE Confidence: 0.908803339333333

 $00:24:58.436 \longrightarrow 00:25:00.280$  integrate across the clinical.

NOTE Confidence: 0.908803339333333

00:25:00.280 --> 00:25:02.604 I think we're deeply in need actually

NOTE Confidence: 0.90880333933333

 $00:25:02.604 \longrightarrow 00:25:04.878$  to think about where are the gaps,

NOTE Confidence: 0.908803339333333

 $00:25:04.880 \longrightarrow 00:25:06.872$  there are some gaps and where

NOTE Confidence: 0.90880333933333

 $00:25:06.872 \longrightarrow 00:25:09.464$  are the gaps in this profile and

NOTE Confidence: 0.90880333933333

 $00:25:09.464 \longrightarrow 00:25:11.592$  what are the ways that we can

 $00:25:11.592 \longrightarrow 00:25:13.038$  actually continue to grow that.

NOTE Confidence: 0.908803339333333 00:25:13.040 --> 00:25:14.558 But this is, NOTE Confidence: 0.908803339333333

 $00:25:14.558 \longrightarrow 00:25:17.594$  this is really our research strategy.

NOTE Confidence: 0.908803339333333

00:25:17.600 --> 00:25:20.999 Having mentioned gaps,

NOTE Confidence: 0.908803339333333

 $00{:}25{:}21.000 \longrightarrow 00{:}25{:}23.688$  let me just say that there are some

NOTE Confidence: 0.90880333933333

 $00:25:23.688 \longrightarrow 00:25:25.251$  emerging collaborations bridging to

NOTE Confidence: 0.908803339333333

 $00:25:25.251 \longrightarrow 00:25:27.296$  other departments and I think this

NOTE Confidence: 0.908803339333333

 $00:25:27.296 \longrightarrow 00:25:29.120$  is a really important theme for

NOTE Confidence: 0.9486096475

 $00:25:29.120 \longrightarrow 00:25:31.742$  2023 to 2024. What are themes

NOTE Confidence: 0.9486096475

 $00:25:31.742 \longrightarrow 00:25:34.680$  that we can bridge with others?

NOTE Confidence: 0.9486096475

 $00:25:34.680 \longrightarrow 00:25:35.880$  So, for example,

NOTE Confidence: 0.9486096475

 $00:25:35.880 \longrightarrow 00:25:38.313$  climate change and mental health is

NOTE Confidence: 0.9486096475

 $00{:}25{:}38.313 \dashrightarrow 00{:}25{:}40.478$  becoming a very important issue,

NOTE Confidence: 0.9486096475

 $00:25:40.480 \longrightarrow 00:25:41.332$  is very important,

NOTE Confidence: 0.9486096475

 $00:25:41.332 \longrightarrow 00:25:43.036$  and there are colleagues in the

00:25:43.036 --> 00:25:44.765 School of Public Health that are

NOTE Confidence: 0.9486096475

 $00:25:44.765 \longrightarrow 00:25:46.160$  actually very focused on this,

NOTE Confidence: 0.9486096475

 $00:25:46.160 \longrightarrow 00:25:47.915$  but they don't have a

NOTE Confidence: 0.9486096475

00:25:47.915 --> 00:25:49.319 specific mental health focus,

NOTE Confidence: 0.9486096475

 $00:25:49.320 \longrightarrow 00:25:52.400$  they have a climate change health focus.

NOTE Confidence: 0.9486096475

 $00:25:52.400 \longrightarrow 00:25:55.152$  So emerging collaboration there,

NOTE Confidence: 0.9486096475

 $00{:}25{:}55.152 \dashrightarrow 00{:}25{:}58.592$  the new Department of Biomedical

NOTE Confidence: 0.9486096475

 $00{:}25{:}58.592 \dashrightarrow 00{:}26{:}00.798$  Informatics and Data Science

NOTE Confidence: 0.9486096475

 $00:26:00.800 \longrightarrow 00:26:03.180$  offers us opportunities to

NOTE Confidence: 0.9486096475

 $00{:}26{:}03.180 \dashrightarrow 00{:}26{:}05.560$  collaborate around mental health

NOTE Confidence: 0.9486096475

 $00{:}26{:}05.560 \dashrightarrow 00{:}26{:}07.940$  informatics and also around digital

NOTE Confidence: 0.9486096475

 $00:26:07.940 \longrightarrow 00:26:09.275$  mental health interventions.

NOTE Confidence: 0.9486096475

00:26:09.280 --> 00:26:11.160 Uche's work, for example,

NOTE Confidence: 0.9486096475

 $00:26:11.160 \longrightarrow 00:26:13.510$  is around digital mental health

NOTE Confidence: 0.9486096475

00:26:13.510 --> 00:26:16.001 interventions and Uche is now jointly

NOTE Confidence: 0.9486096475

 $00:26:16.001 \longrightarrow 00:26:17.951$  appointed with this new department.

 $00:26:17.960 \longrightarrow 00:26:19.740$  So these are opportunities,

NOTE Confidence: 0.9486096475

 $00{:}26{:}19.740 \dashrightarrow 00{:}26{:}22.504$  these are gaps and I think that

NOTE Confidence: 0.9486096475

 $00:26:22.504 \longrightarrow 00:26:23.928$  especially bridging to other

NOTE Confidence: 0.9486096475

00:26:23.928 --> 00:26:25.536 departments is really important

NOTE Confidence: 0.9486096475

 $00:26:25.536 \longrightarrow 00:26:27.200$  for our research mission.

NOTE Confidence: 0.95592248

 $00:26:29.320 \longrightarrow 00:26:32.720$  Turning to the education and

NOTE Confidence: 0.95592248

 $00:26:32.720 \longrightarrow 00:26:34.080$  professional development,

NOTE Confidence: 0.95592248

 $00:26:34.080 \longrightarrow 00:26:36.516$  these are the areas that in September

NOTE Confidence: 0.95592248

 $00{:}26{:}36.520 \dashrightarrow 00{:}26{:}39.264$  we spoke about that we were trying

NOTE Confidence: 0.95592248

 $00:26:39.264 \longrightarrow 00:26:41.352$  to move forward just to call

NOTE Confidence: 0.95592248

 $00:26:41.352 \longrightarrow 00:26:43.480$  attention to the box at the top.

NOTE Confidence: 0.95592248

 $00:26:43.480 \longrightarrow 00:26:46.280$  We've had now a number of folks coming

NOTE Confidence: 0.95592248

 $00:26:46.280 \longrightarrow 00:26:47.843$  forward interested in professional

NOTE Confidence: 0.95592248

 $00:26:47.843 \longrightarrow 00:26:50.237$  development and so we'll be filling

NOTE Confidence: 0.95592248

 $00:26:50.237 \longrightarrow 00:26:53.160$  that position in the next month.

 $00:26:53.160 \longrightarrow 00:26:54.520$  But as you can read,

NOTE Confidence: 0.95592248

 $00:26:54.520 \longrightarrow 00:26:56.482$  we've tried to improve the educational

NOTE Confidence: 0.95592248

 $00:26:56.482 \longrightarrow 00:26:58.320$  climate for our training programs.

NOTE Confidence: 0.95592248

00:26:58.320 --> 00:27:01.870 Really important to develop a

NOTE Confidence: 0.95592248

 $00:27:01.870 \longrightarrow 00:27:04.433$  professional development program in

NOTE Confidence: 0.95592248

 $00{:}27{:}04.433 \dashrightarrow 00{:}27{:}07.017$  child and family behavioral health and

NOTE Confidence: 0.95592248

 $00:27:07.017 \longrightarrow 00:27:08.685$  then consistent communication across

NOTE Confidence: 0.95592248

00:27:08.685 --> 00:27:12.000 to try and develop a department brand.

NOTE Confidence: 0.95592248

 $00{:}27{:}12.000 \dashrightarrow 00{:}27{:}14.312$  So let me show you a few things

NOTE Confidence: 0.95592248

 $00:27:14.312 \longrightarrow 00:27:15.600$  that have happened.

NOTE Confidence: 0.95592248

 $00{:}27{:}15.600 \dashrightarrow 00{:}27{:}17.952$  So Darren again has developed a

NOTE Confidence: 0.95592248

 $00:27:17.952 \longrightarrow 00:27:20.560$  a phase one about learning the

NOTE Confidence: 0.95592248

 $00:27:20.560 \longrightarrow 00:27:23.440$  insurance and outs of peer coaching

NOTE Confidence: 0.95592248

 $00:27:23.440 \longrightarrow 00:27:25.720$  for our trainees and our fellows,

NOTE Confidence: 0.95592248

 $00:27:25.720 \longrightarrow 00:27:28.558$  piloting it with child psychiatry fellows.

NOTE Confidence: 0.95592248

00:27:28.560 --> 00:27:31.668 And then phase two will be offering

 $00:27:31.668 \longrightarrow 00:27:34.119$  individual coaching sessions to the fellows.

NOTE Confidence: 0.95592248

 $00:27:34.120 \longrightarrow 00:27:36.710$  Again the idea of trying to help

NOTE Confidence: 0.95592248

00:27:36.710 --> 00:27:38.238 on emerging professional identity

NOTE Confidence: 0.95592248

 $00:27:38.238 \longrightarrow 00:27:40.646$  and trying to help in the culture

NOTE Confidence: 0.95592248

 $00{:}27{:}40.646 \dashrightarrow 00{:}27{:}42.839$  climate of our training programs.

NOTE Confidence: 0.879576615625

 $00:27:44.880 \longrightarrow 00:27:47.502$  We are now becoming a training

NOTE Confidence: 0.879576615625

 $00:27:47.502 \longrightarrow 00:27:49.913$  institute or trainers for paediatricians

NOTE Confidence: 0.879576615625

 $00{:}27{:}49.913 \dashrightarrow 00{:}27{:}52.838$  in the reach training program.

NOTE Confidence: 0.879576615625

 $00:27:52.840 \longrightarrow 00:27:54.720$  We are, we will be a training site.

NOTE Confidence: 0.879576615625

00:27:54.720 --> 00:27:56.120 We're just finishing our train,

NOTE Confidence: 0.879576615625

 $00{:}27{:}56.120 \dashrightarrow 00{:}27{:}59.270$  the training and we have ongoing

NOTE Confidence: 0.879576615625

 $00:27:59.270 \longrightarrow 00:28:02.056$  now in 2024 we'll be offering

NOTE Confidence: 0.879576615625

 $00{:}28{:}02.056 \dashrightarrow 00{:}28{:}03.358$  training to pediatricians.

NOTE Confidence: 0.879576615625

 $00:28:03.360 \longrightarrow 00:28:06.475$  Idea of that is to increase the

NOTE Confidence: 0.879576615625

 $00:28:06.475 \longrightarrow 00:28:08.945$  capacity of pediatricians and child

 $00:28:08.945 \longrightarrow 00:28:12.320$  behavioral health so that we can actually

NOTE Confidence: 0.879576615625

 $00{:}28{:}12.320 \longrightarrow 00{:}28{:}15.160$  address that that continuum of care.

NOTE Confidence: 0.879576615625

 $00:28:15.160 \longrightarrow 00:28:17.491$  And there was a really exciting conference

NOTE Confidence: 0.879576615625

 $00:28:17.491 \longrightarrow 00:28:20.600$  here in this room on December 2023

NOTE Confidence: 0.879576615625

 $00:28:20.600 \longrightarrow 00:28:24.066$  that Carter helped organize on the

NOTE Confidence: 0.879576615625

 $00{:}28{:}24.066 \dashrightarrow 00{:}28{:}26.964$  literate brain with our former Haskins

NOTE Confidence: 0.879576615625

00:28:26.964 --> 00:28:28.874 now Child Study Center colleagues,

NOTE Confidence: 0.879576615625

 $00:28:28.880 \longrightarrow 00:28:30.160$  Not former in any way,

NOTE Confidence: 0.879576615625

 $00:28:30.160 \longrightarrow 00:28:33.009$  but present in the global literacy hub

NOTE Confidence: 0.879576615625

00:28:33.009 --> 00:28:36.201 talking about how do we translate the

NOTE Confidence: 0.879576615625

 $00:28:36.201 \longrightarrow 00:28:39.039$  science of reading into actual interventions.

NOTE Confidence: 0.879576615625

 $00:28:39.040 \longrightarrow 00:28:42.466$  And they will be continuing that

NOTE Confidence: 0.879576615625

 $00:28:42.466 \longrightarrow 00:28:44.816$  work and then very excited.

NOTE Confidence: 0.879576615625

00:28:44.816 --> 00:28:47.952 Many of you know that in fact

NOTE Confidence: 0.879576615625

 $00:28:47.952 \longrightarrow 00:28:49.320$  you sometimes grown.

NOTE Confidence: 0.879576615625

 $00:28:49.320 \longrightarrow 00:28:53.136$  When I mentioned framing that we're actually,

00:28:53.136 --> 00:28:55.600 we're going to become a framing hub

NOTE Confidence: 0.879576615625

 $00{:}28{:}55.672 \dashrightarrow 00{:}28{:}57.687$  with our colleagues and frameworks

NOTE Confidence: 0.879576615625

 $00:28:57.687 \longrightarrow 00:29:00.524$  because we're very focused on how we

NOTE Confidence: 0.879576615625

00:29:00.524 --> 00:29:02.018 communicate about children's mental

NOTE Confidence: 0.879576615625

00:29:02.018 --> 00:29:04.970 health and we want to become a framing

NOTE Confidence: 0.879576615625

 $00:29:05.038 \longrightarrow 00:29:07.278$  hub to train other people in that.

NOTE Confidence: 0.879576615625

 $00:29:07.280 \longrightarrow 00:29:10.094$  These are just some of the examples

NOTE Confidence: 0.879576615625

 $00{:}29{:}10.094 \dashrightarrow 00{:}29{:}12.329$  of frameworks work and framing

NOTE Confidence: 0.879576615625

 $00:29:12.329 \longrightarrow 00:29:13.757$  child mental health.

NOTE Confidence: 0.879576615625

 $00{:}29{:}13.760 \dashrightarrow 00{:}29{:}15.888$  How do we talk about child mental

NOTE Confidence: 0.879576615625

 $00:29:15.888 \longrightarrow 00:29:18.600$  health in a way that we engage people

NOTE Confidence: 0.879576615625

 $00:29:18.600 \longrightarrow 00:29:21.140$  that we get them actually to think

NOTE Confidence: 0.879576615625

 $00{:}29{:}21.140 \dashrightarrow 00{:}29{:}23.000$  broadly about the questions rather

NOTE Confidence: 0.879576615625

 $00:29:23.000 \longrightarrow 00:29:25.878$  than to say what do you do about that.

NOTE Confidence: 0.879576615625

 $00:29:25.880 \longrightarrow 00:29:29.400$  I mean that really is a formal

 $00:29:29.400 \longrightarrow 00:29:30.840$  communication technique.

NOTE Confidence: 0.9727686625

00:29:35.200 --> 00:29:36.975 There's two ways to think

NOTE Confidence: 0.9727686625

 $00:29:36.975 \longrightarrow 00:29:38.040$  about professional development,

NOTE Confidence: 0.9727686625

 $00:29:38.040 \longrightarrow 00:29:42.792$  and I want to just present that point here.

NOTE Confidence: 0.9727686625

 $00:29:42.800 \longrightarrow 00:29:44.400$  Some of the things I've

NOTE Confidence: 0.9727686625

 $00:29:44.400 \longrightarrow 00:29:45.360$  mentioned are external.

NOTE Confidence: 0.9727686625

 $00{:}29{:}45.360 \dashrightarrow 00{:}29{:}47.520$  Our REACH training is external.

NOTE Confidence: 0.9727686625

 $00:29:47.520 \longrightarrow 00:29:49.850$  The webinar on the reading

NOTE Confidence: 0.9727686625

 $00{:}29{:}49.850 \dashrightarrow 00{:}29{:}51.714$  science of reading literacy,

NOTE Confidence: 0.9727686625

 $00:29:51.720 \longrightarrow 00:29:53.628$  those are externally facing.

NOTE Confidence: 0.9727686625

 $00{:}29{:}53.628 \dashrightarrow 00{:}29{:}57.008$ Kasha offers each year a really rich

NOTE Confidence: 0.9727686625

00:29:57.008 --> 00:29:59.048 conference on the state-of-the-art

NOTE Confidence: 0.9727686625

 $00:29:59.048 \longrightarrow 00:30:01.960$  and infant toddler neurodevelopment.

NOTE Confidence: 0.9727686625

00:30:01.960 --> 00:30:04.720 Wendy and Ellie offer about anxiety.

NOTE Confidence: 0.9727686625

 $00{:}30{:}04.720 \dashrightarrow 00{:}30{:}08.815$  Our YCEI colleagues offer a lot of

NOTE Confidence: 0.9727686625

00:30:08.815 --> 00:30:11.240 professional development externally facing.

 $00:30:11.240 \longrightarrow 00:30:14.540$  We also have extra internally facing

NOTE Confidence: 0.9727686625

 $00:30:14.540 \longrightarrow 00:30:16.720$  professional development as we think

NOTE Confidence: 0.9727686625

00:30:16.720 --> 00:30:18.520 about mentoring for our faculty,

NOTE Confidence: 0.9727686625

 $00:30:18.520 \longrightarrow 00:30:21.520$  the FDAC process.

NOTE Confidence: 0.9727686625

 $00{:}30{:}21.520 \dashrightarrow 00{:}30{:}23.792$  These these acronyms crop

NOTE Confidence: 0.9727686625

 $00{:}30{:}23.792 \dashrightarrow 00{:}30{:}25.520$  up leadership workshops,

NOTE Confidence: 0.9727686625

 $00:30:25.520 \longrightarrow 00:30:29.000$  the workshops on managing research groups.

NOTE Confidence: 0.9727686625

 $00:30:29.000 \longrightarrow 00:30:31.344$  What I would like to say that for

NOTE Confidence: 0.9727686625

 $00:30:31.344 \longrightarrow 00:30:33.916$  20 the rest of this academic year

NOTE Confidence: 0.9727686625

 $00{:}30{:}33.920 \dashrightarrow 00{:}30{:}37.182$  is that we think about a unified

NOTE Confidence: 0.9727686625

 $00{:}30{:}37.182 \dashrightarrow 00{:}30{:}39.248$  training brand that is centered

NOTE Confidence: 0.9727686625

 $00:30:39.248 \longrightarrow 00:30:40.752$  around how discovery inspires

NOTE Confidence: 0.9727686625

 $00{:}30{:}40.752 \dashrightarrow 00{:}30{:}43.160$  care that is our training brand.

NOTE Confidence: 0.9727686625

 $00{:}30{:}43.160 \dashrightarrow 00{:}30{:}45.408$  But we think about how do we present

NOTE Confidence: 0.9727686625

 $00:30:45.408 \longrightarrow 00:30:47.024$  that whether it's external or

 $00:30:47.024 \longrightarrow 00:30:49.016$  internal and we have a consistency

NOTE Confidence: 0.9727686625

 $00{:}30{:}49.016 \dashrightarrow 00{:}30{:}50.557$  across all of our training.

NOTE Confidence: 0.9418208

 $00:30:52.680 \longrightarrow 00:30:54.918$  Let me just briefly talk about

NOTE Confidence: 0.9418208

00:30:54.918 --> 00:30:56.037 operations and communication

NOTE Confidence: 0.9418208

 $00:30:56.037 \longrightarrow 00:30:57.957$  and then we'll go to clinical

NOTE Confidence: 0.915756270625

 $00:31:01.720 \longrightarrow 00:31:04.695$  In in September, we listed a number

NOTE Confidence: 0.915756270625

 $00:31:04.695 \longrightarrow 00:31:08.073$  of goals and actually these are all

NOTE Confidence: 0.915756270625

00:31:08.073 --> 00:31:12.558 in progress and in particular the one

NOTE Confidence: 0.915756270625

 $00{:}31{:}12.558 \dashrightarrow 00{:}31{:}14.074$  on clarifying job responsibilities

NOTE Confidence: 0.915756270625

 $00:31:14.074 \longrightarrow 00:31:16.473$  so that we can actually incorporate

NOTE Confidence: 0.915756270625

 $00{:}31{:}16.473 \dashrightarrow 00{:}31{:}18.915$  that into the F TAC process.

NOTE Confidence: 0.915756270625

 $00:31:18.920 \longrightarrow 00:31:21.937$  We can make much clearer about lines

NOTE Confidence: 0.915756270625

 $00:31:21.937 \longrightarrow 00:31:23.784$  of accountability, all of those

NOTE Confidence: 0.915756270625

 $00{:}31{:}23.784 \dashrightarrow 00{:}31{:}26.080$  things that is now actively in place.

NOTE Confidence: 0.915756270625

00:31:26.080 --> 00:31:28.210 There's actually a workshop right

NOTE Confidence: 0.915756270625

 $00:31:28.210 \longrightarrow 00:31:29.914$  after this grand rounds.

 $00:31:29.920 \longrightarrow 00:31:33.805$  The other piece that's very much in

NOTE Confidence: 0.915756270625

 $00{:}31{:}33.805 \dashrightarrow 00{:}31{:}36.080$  play is again what I've mentioned,

NOTE Confidence: 0.915756270625

 $00:31:36.080 \longrightarrow 00:31:38.260$  the series of leadership talks

NOTE Confidence: 0.915756270625

00:31:38.260 --> 00:31:40.440 that Darren has put together,

NOTE Confidence: 0.915756270625

 $00:31:40.440 \longrightarrow 00:31:43.170$  trying to bring this idea of

NOTE Confidence: 0.915756270625

00:31:43.170 --> 00:31:45.164 service leadership very much

NOTE Confidence: 0.915756270625

 $00:31:45.164 \longrightarrow 00:31:47.874$  into our culture and climate.

NOTE Confidence: 0.915756270625

 $00:31:47.880 \longrightarrow 00:31:50.554$  But if you want to get tired,

NOTE Confidence: 0.915756270625

 $00:31:50.560 \longrightarrow 00:31:52.852$  these are all the activities that

NOTE Confidence: 0.915756270625

 $00:31:52.852 \longrightarrow 00:31:55.182$  have happened in the communications

NOTE Confidence: 0.915756270625

 $00:31:55.182 \longrightarrow 00:31:57.360$  portfolio since September.

NOTE Confidence: 0.915756270625

 $00:31:57.360 \longrightarrow 00:31:58.416$  It's pretty amazing.

NOTE Confidence: 0.915756270625

00:31:58.416 --> 00:32:01.560 Thank you, Krista.

NOTE Confidence: 0.915756270625

00:32:01.560 --> 00:32:02.439 We have regularly

NOTE Confidence: 0.816294428888889

 $00:32:05.920 \longrightarrow 00:32:07.288$  regularly updated the comms

00:32:07.288 --> 00:32:08.998 related guidance on the Internet.

NOTE Confidence: 0.816294428888889

 $00:32:09.000 \longrightarrow 00:32:11.480$  Hope you find it also made the Internet

NOTE Confidence: 0.816294428888889

 $00:32:11.480 \longrightarrow 00:32:14.399$  how to get to the Internet really clear.

NOTE Confidence: 0.816294428888889

 $00:32:14.400 \longrightarrow 00:32:17.640$  There's a button, push it.

NOTE Confidence: 0.816294428888889

00:32:17.640 --> 00:32:19.560 Krista has open office hours,

NOTE Confidence: 0.816294428888889

00:32:19.560 --> 00:32:22.476 there's ongoing news stories, the IBO,

NOTE Confidence: 0.816294428888889

 $00:32:22.480 \longrightarrow 00:32:24.004$  the integrated business office,

NOTE Confidence: 0.816294428888889

 $00:32:24.004 \longrightarrow 00:32:26.880$  regular updates so you know where to go to,

NOTE Confidence: 0.816294428888889

 $00:32:26.880 \longrightarrow 00:32:29.200$  who to talk to.

NOTE Confidence: 0.816294428888889

00:32:29.200 --> 00:32:31.520 Comprehensive list of committees,

NOTE Confidence: 0.816294428888889

 $00:32:31.520 \longrightarrow 00:32:34.143$  you can see the insider community

NOTE Confidence: 0.816294428888889

 $00:32:34.143 \longrightarrow 00:32:36.681$  surveys and then the upcoming second

NOTE Confidence: 0.816294428888889

 $00:32:36.681 \longrightarrow 00:32:38.665$  annual year in review replacing.

NOTE Confidence: 0.816294428888889

 $00:32:38.665 \longrightarrow 00:32:40.015$  For those of you who have

NOTE Confidence: 0.816294428888889

 $00:32:40.015 \longrightarrow 00:32:41.080$  been around for a while,

NOTE Confidence: 0.816294428888889

 $00{:}32{:}41.080 \dashrightarrow 00{:}32{:}42.814$ you remember every year we did

 $00:32:42.814 \longrightarrow 00:32:44.600$  an annual report and there were

NOTE Confidence: 0.816294428888889

 $00:32:44.600 \longrightarrow 00:32:46.916$  it was printed and all that.

NOTE Confidence: 0.816294428888889

 $00:32:46.920 \longrightarrow 00:32:48.936$  This replaces that and it's much

NOTE Confidence: 0.816294428888889

 $00:32:48.936 \longrightarrow 00:32:51.319$  more vivid and much more available.

NOTE Confidence: 0.816294428888889

 $00:32:51.320 \longrightarrow 00:32:54.645$  So there's been a lot of progress

NOTE Confidence: 0.816294428888889

00:32:54.645 --> 00:32:55.595 in communication.

NOTE Confidence: 0.816294428888889

00:32:55.600 --> 00:32:56.524 But importantly,

NOTE Confidence: 0.816294428888889

 $00:32:56.524 \longrightarrow 00:32:58.834$  if you have other suggestions,

NOTE Confidence: 0.816294428888889

 $00:32:58.840 \longrightarrow 00:33:01.360$  Krista is very open to those.

NOTE Confidence: 0.816294428888889

 $00:33:01.360 \longrightarrow 00:33:05.924$  Communication to 566 people is

NOTE Confidence: 0.816294428888889

 $00:33:05.924 \longrightarrow 00:33:08.916$  an ongoing dynamic challenge.

NOTE Confidence: 0.816294428888889

 $00:33:08.920 \longrightarrow 00:33:10.915$  So how do we do it better?

NOTE Confidence: 0.816294428888889

 $00{:}33{:}10.920 \dashrightarrow 00{:}33{:}13.300$  How do we make sure that every one

NOTE Confidence: 0.816294428888889

 $00{:}33{:}13.300 \dashrightarrow 00{:}33{:}15.880$  feels like you know what's going on?

NOTE Confidence: 0.816294428888889

 $00:33:15.880 \longrightarrow 00:33:18.157$  That is what we need to keep working on.

00:33:18.160 --> 00:33:21.360 And thank you again, Kristen.

NOTE Confidence: 0.816294428888889

 $00{:}33{:}21.360 \dashrightarrow 00{:}33{:}24.680$  So to our clinical services,

NOTE Confidence: 0.816294428888889 00:33:24.680 --> 00:33:25.772 First off, NOTE Confidence: 0.816294428888889

 $00:33:25.772 \longrightarrow 00:33:29.594$  what's the state of our clinical services?

NOTE Confidence: 0.816294428888889

 $00:33:29.600 \longrightarrow 00:33:32.078$  Well, you can see some updates here.

NOTE Confidence: 0.816294428888889

 $00{:}33{:}32.080 \dashrightarrow 00{:}33{:}34.402$  And this is over the calendar

NOTE Confidence: 0.816294428888889

 $00:33:34.402 \longrightarrow 00:33:36.760$  year of January to December,

NOTE Confidence: 0.816294428888889

 $00:33:36.760 \longrightarrow 00:33:40.757$  we have a 7% increase in referrals,

NOTE Confidence: 0.816294428888889

 $00:33:40.760 --> 00:33:42.608\ 58{,}000\ \mathrm{plus}\ \mathrm{scheduled}\ \mathrm{appointments}$ 

NOTE Confidence: 0.816294428888889

 $00:33:42.608 \longrightarrow 00:33:43.994$  over this year.

NOTE Confidence: 0.816294428888889

 $00{:}33{:}44.000 \dashrightarrow 00{:}33{:}47.510$  All those 58 thousand 16,500

NOTE Confidence: 0.816294428888889

 $00:33:47.510 \longrightarrow 00:33:49.280$  were via virtual.

NOTE Confidence: 0.816294428888889

00:33:49.280 --> 00:33:52.820 So you can calculate roughly roughly

NOTE Confidence: 0.816294428888889

 $00:33:52.922 \longrightarrow 00:33:56.192$  a third greater than 3000 unique

NOTE Confidence: 0.816294428888889

 $00:33:56.192 \longrightarrow 00:33:59.432$  youth and families were served.

NOTE Confidence: 0.816294428888889

00:33:59.440 --> 00:34:00.480 The average age is about

 $00:34:03.920 \longrightarrow 00:34:06.916$  11.752% of the clients identify as female,

NOTE Confidence: 0.879060425714286

 $00:34:06.920 \longrightarrow 00:34:10.984$  so half And then the racial breakdown is

NOTE Confidence: 0.879060425714286

 $00:34:10.984 \longrightarrow 00:34:15.230$  as you see with 46% having a historic

NOTE Confidence: 0.879060425714286

 $00:34:15.230 \longrightarrow 00:34:18.020$  identity that has been historically

NOTE Confidence: 0.879060425714286

 $00:34:18.118 \longrightarrow 00:34:23.268$  marginalized that those numbers do

NOTE Confidence: 0.879060425714286

 $00:34:23.268 \longrightarrow 00:34:26.076$  not give justice to the tremendous

NOTE Confidence: 0.879060425714286

 $00:34:26.076 \longrightarrow 00:34:29.680$  amount of work that's happening.

NOTE Confidence: 0.879060425714286

 $00:34:29.680 \longrightarrow 00:34:31.836$  Just to drill down a little bit

NOTE Confidence: 0.879060425714286

 $00:34:31.836 \longrightarrow 00:34:34.251$  into that 7% increase in referrals,

NOTE Confidence: 0.879060425714286

 $00:34:34.251 \longrightarrow 00:34:38.110$  the peak that you see January 2021

NOTE Confidence: 0.879060425714286

 $00:34:38.110 \longrightarrow 00:34:42.296$  to December 2021, that was a very,

NOTE Confidence: 0.879060425714286

 $00:34:42.296 \longrightarrow 00:34:43.478$  very high point.

NOTE Confidence: 0.879060425714286

 $00{:}34{:}43.480 \dashrightarrow 00{:}34{:}46.432$  But we have still we are still much

NOTE Confidence: 0.879060425714286

 $00{:}34{:}46.432 \dashrightarrow 00{:}34{:}48.966$  higher than we were before that time

NOTE Confidence: 0.879060425714286

 $00:34:48.966 \longrightarrow 00:34:52.220$  as you see and that one of the reasons

 $00:34:52.220 \longrightarrow 00:34:54.735$  why referrals are up there continues

NOTE Confidence: 0.879060425714286

 $00:34:54.735 \longrightarrow 00:34:57.432$  to be tremendous need out there.

NOTE Confidence: 0.879060425714286

 $00:34:57.432 \longrightarrow 00:35:00.600$  We wonder if one of their leveling reasons,

NOTE Confidence: 0.879060425714286

 $00:35:00.600 \longrightarrow 00:35:03.084$  no way to test this is that the word

NOTE Confidence: 0.879060425714286

 $00:35:03.084 \longrightarrow 00:35:05.925$  is out about wait list and things like

NOTE Confidence: 0.879060425714286

00:35:05.925 --> 00:35:07.960 that which we don't know that fact,

NOTE Confidence: 0.879060425714286

 $00:35:07.960 \longrightarrow 00:35:11.131$  but we're still going up in terms

NOTE Confidence: 0.879060425714286 00:35:11.131 --> 00:35:12.037 of referrals.

NOTE Confidence: 0.879060425714286

 $00:35:12.040 \longrightarrow 00:35:14.840$  Just want to give you a sense about

NOTE Confidence: 0.879060425714286

 $00:35:14.840 \longrightarrow 00:35:17.235$  our hospital based services across

NOTE Confidence: 0.879060425714286

 $00:35:17.235 \longrightarrow 00:35:21.400$  fiscal year 19 through fiscal year 23.

NOTE Confidence: 0.879060425714286

 $00:35:21.400 \longrightarrow 00:35:22.552$  You can excuse me,

NOTE Confidence: 0.879060425714286

 $00:35:22.552 \longrightarrow 00:35:24.280$  you can see that the behavioral

NOTE Confidence: 0.879060425714286

00:35:24.343 --> 00:35:26.128 health Ed numbers children coming

NOTE Confidence: 0.879060425714286

 $00:35:26.128 \longrightarrow 00:35:27.913$  to the behavioral health Ed,

NOTE Confidence: 0.879060425714286

 $00{:}35{:}27.920 \dashrightarrow 00{:}35{:}30.352$  they stayed relatively constant.

 $00:35:30.352 \longrightarrow 00:35:32.784$  But what has dramatically

NOTE Confidence: 0.879060425714286

 $00:35:32.784 \longrightarrow 00:35:34.000$  dramatically changed,

NOTE Confidence: 0.879060425714286

 $00:35:34.000 \longrightarrow 00:35:36.646$  it's the number of hours that children

NOTE Confidence: 0.879060425714286

 $00:35:36.646 \longrightarrow 00:35:40.015$  sit in the Ed waiting for some kind

NOTE Confidence: 0.879060425714286

 $00:35:40.015 \longrightarrow 00:35:42.620$  of disposition whether to get to our

NOTE Confidence: 0.879060425714286

 $00:35:42.620 \longrightarrow 00:35:45.120$  inpatient unit or to services elsewhere.

NOTE Confidence: 0.879060425714286

00:35:45.120 --> 00:35:47.334 Dramatic change in that and we're

NOTE Confidence: 0.879060425714286

 $00:35:47.334 \longrightarrow 00:35:49.650$  still waiting on the fiscal year

NOTE Confidence: 0.879060425714286

 $00:35:49.650 \longrightarrow 00:35:51.954$  23 data to be finally summarized.

NOTE Confidence: 0.879060425714286

 $00{:}35{:}51.960 \dashrightarrow 00{:}35{:}54.192$  But I can assure you it's going to be

NOTE Confidence: 0.879060425714286

 $00:35:54.200 \longrightarrow 00:35:57.720$  roughly in the range of fiscal year 22.

NOTE Confidence: 0.879060425714286

 $00:35:57.720 \longrightarrow 00:36:00.496$  You can see the child, the inpatient service.

NOTE Confidence: 0.879060425714286 00:36:00.496 --> 00:36:01.600 And again, NOTE Confidence: 0.879060425714286

 $00:36:01.600 \longrightarrow 00:36:05.440$  while the volume may be relatively constant,

NOTE Confidence: 0.879060425714286

 $00:36:05.440 \longrightarrow 00:36:09.600$  what is changed is the length of stay.

 $00:36:09.600 \longrightarrow 00:36:10.902$  Children are sicker,

NOTE Confidence: 0.879060425714286

 $00{:}36{:}10.902 \dashrightarrow 00{:}36{:}12.638$  children are staying longer.

NOTE Confidence: 0.879060425714286

 $00:36:12.640 \longrightarrow 00:36:14.560$  There's also fewer services out

NOTE Confidence: 0.879060425714286

 $00:36:14.560 \longrightarrow 00:36:17.379$  there to get them to the breakdown

NOTE Confidence: 0.879060425714286

 $00:36:17.379 \longrightarrow 00:36:19.434$  in the continuum of care.

NOTE Confidence: 0.879060425714286

00:36:19.440 --> 00:36:22.436 And then the CL service not only

NOTE Confidence: 0.879060425714286

 $00:36:22.436 \longrightarrow 00:36:24.480$  again numbers relatively constant,

NOTE Confidence: 0.879060425714286 00:36:24.480 --> 00:36:25.378 but severity,

NOTE Confidence: 0.879060425714286

 $00{:}36{:}25.378 \dashrightarrow 00{:}36{:}27.623$  severity and illness and children

NOTE Confidence: 0.879060425714286

 $00:36:27.623 \longrightarrow 00:36:30.191$  staying in the hospital longer and

NOTE Confidence: 0.879060425714286

 $00{:}36{:}30.191 \dashrightarrow 00{:}36{:}32.872$  needing more is what has gone up.

NOTE Confidence: 0.9465757225

00:36:36.280 --> 00:36:38.840 Just to go back to our outpatient services,

NOTE Confidence: 0.9465757225

 $00:36:38.840 \longrightarrow 00:36:40.303$  to give you a little bit of

NOTE Confidence: 0.9465757225

 $00:36:40.303 \longrightarrow 00:36:41.919$  a sense of the distribution,

NOTE Confidence: 0.9465757225

 $00:36:41.920 \longrightarrow 00:36:44.920$  you can see that about 47% are

NOTE Confidence: 0.9465757225

 $00:36:44.920 \longrightarrow 00:36:47.504$  on Youth Services assessments.

 $00:36:47.504 \longrightarrow 00:36:50.408$  Assessments are listed at 3.1.

NOTE Confidence: 0.9465757225

00:36:50.408 --> 00:36:52.144 We hope to grow that and you

NOTE Confidence: 0.9465757225

 $00:36:52.144 \longrightarrow 00:36:54.013$  can see the distribution across

NOTE Confidence: 0.9465757225

 $00:36:54.013 \longrightarrow 00:36:55.678$  our others of our services.

NOTE Confidence: 0.9465757225

 $00:36:55.680 \longrightarrow 00:36:57.972$  Our family based recovery

NOTE Confidence: 0.9465757225

00:36:57.972 --> 00:37:00.264 interventions for children with

NOTE Confidence: 0.9465757225

00:37:00.264 --> 00:37:02.822 AIDS intensive ICAP services is

NOTE Confidence: 0.9465757225

 $00:37:02.822 \longrightarrow 00:37:05.474$  about 1/4 of our outpatient work.

NOTE Confidence: 0.97137359125

 $00:37:11.600 \longrightarrow 00:37:13.360$  And then to look at our wait list

NOTE Confidence: 0.906857038571429

 $00{:}37{:}15.480 \dashrightarrow 00{:}37{:}18.154$  and we define now our wait list.

NOTE Confidence: 0.906857038571429

 $00:37:18.160 \longrightarrow 00:37:20.918$  As the hospital defines a wait list,

NOTE Confidence: 0.906857038571429

 $00:37:20.920 \longrightarrow 00:37:23.360$  it is even if children have an appointment,

NOTE Confidence: 0.906857038571429

 $00:37:23.360 \longrightarrow 00:37:24.720$  if it's several months out,

NOTE Confidence: 0.906857038571429

 $00:37:24.720 \longrightarrow 00:37:27.485$  we consider them on the wait list or

NOTE Confidence: 0.906857038571429

 $00:37:27.485 \longrightarrow 00:37:29.435$  that they're waiting for an appointment.

 $00:37:29.440 \longrightarrow 00:37:32.887$  So right now for assessment that is our we

NOTE Confidence: 0.906857038571429

 $00:37:32.887 \dashrightarrow 00:37:36.718$  have about 398 children on the wait list.

NOTE Confidence: 0.906857038571429

00:37:36.720 --> 00:37:38.785 You can see that it varies actually

NOTE Confidence: 0.906857038571429

 $00:37:38.785 \longrightarrow 00:37:40.678$  across the different kinds of services.

NOTE Confidence: 0.906857038571429

 $00:37:40.680 \longrightarrow 00:37:43.266$  Our assessment services have about 200

NOTE Confidence: 0.906857038571429

 $00:37:43.266 \longrightarrow 00:37:48.440$  waiting to be in some way across evaluated

NOTE Confidence: 0.906857038571429

 $00:37:48.440 \longrightarrow 00:37:53.022$  about 106 waiting for therapy and then

NOTE Confidence: 0.906857038571429

 $00:37:53.022 \longrightarrow 00:37:55.277$  their distribution across the rest.

NOTE Confidence: 0.906857038571429

 $00{:}37{:}55.280 {\:{\mbox{--}}\!>}\ 00{:}37{:}57.960$  And you can see also the importance of

NOTE Confidence: 0.906857038571429

 $00:37:57.960 \longrightarrow 00:38:00.438$  breaking this down is that shows you that

NOTE Confidence: 0.906857038571429

 $00:38:00.440 \longrightarrow 00:38:03.982$  not the wait time is variable depending

NOTE Confidence: 0.906857038571429

 $00:38:03.982 \longrightarrow 00:38:07.039$  on the different kind of service.

NOTE Confidence: 0.906857038571429

 $00:38:07.040 \longrightarrow 00:38:08.124$  We are not unique.

NOTE Confidence: 0.906857038571429

 $00:38:08.124 \longrightarrow 00:38:10.423$  I just want to stress that while this

NOTE Confidence: 0.906857038571429

00:38:10.423 --> 00:38:12.839 is very important data for us to track,

NOTE Confidence: 0.906857038571429

 $00:38:12.840 \longrightarrow 00:38:13.836$  we're not unique.

 $00{:}38{:}13.836 \dashrightarrow 00{:}38{:}16.160$  There are wait times and wait lists

NOTE Confidence: 0.906857038571429

00:38:16.228 --> 00:38:18.797 across not only the state of Connecticut,

NOTE Confidence: 0.906857038571429

 $00:38:18.800 \longrightarrow 00:38:22.085$  across the country reflecting shortages

NOTE Confidence: 0.906857038571429

 $00:38:22.085 \longrightarrow 00:38:25.640$  of providers and also reflecting increased

NOTE Confidence: 0.906857038571429

 $00{:}38{:}25.640 {\:{\circ}{\circ}{\circ}}> 00{:}38{:}28.364$  severity of illness so that children

NOTE Confidence: 0.906857038571429

 $00:38:28.364 \longrightarrow 00:38:30.800$  are not moving through services as well.

NOTE Confidence: 0.907265003

 $00:38:33.640 \longrightarrow 00:38:36.808$  There's been a lot of progress in other

NOTE Confidence: 0.907265003

 $00:38:36.808 \longrightarrow 00:38:39.118$  things since 2020, September 2023.

NOTE Confidence: 0.907265003

00:38:39.118 --> 00:38:42.154 Very grateful to Cecilia for continuing

NOTE Confidence: 0.907265003

 $00{:}38{:}42.154 \dashrightarrow 00{:}38{:}44.799$  to move the racially informed

NOTE Confidence: 0.907265003

 $00:38:44.800 \longrightarrow 00:38:46.572$  clinical formulation work forward.

NOTE Confidence: 0.907265003

 $00:38:46.572 \dashrightarrow 00:38:49.801$  We had a consultation to our outpatient

NOTE Confidence: 0.907265003

 $00:38:49.801 \dashrightarrow 00:38:52.804$  services in early 2023 from Doctor Kraft.

NOTE Confidence: 0.907265003

 $00:38:52.804 \longrightarrow 00:38:54.709$  We're making changes in workflow

NOTE Confidence: 0.907265003

 $00:38:54.709 \longrightarrow 00:38:56.363$  and workforce development building

 $00:38:56.363 \longrightarrow 00:38:59.163$  from some of the other efforts I

NOTE Confidence: 0.907265003

 $00{:}38{:}59.236 \dashrightarrow 00{:}39{:}01.396$  mentioned this culture of respect.

NOTE Confidence: 0.907265003

 $00:39:01.400 \longrightarrow 00:39:03.524$  We're so excited to actually have

NOTE Confidence: 0.907265003

 $00:39:03.524 \longrightarrow 00:39:05.630$  been welcomed Veronica as our

NOTE Confidence: 0.907265003

 $00:39:05.630 \longrightarrow 00:39:07.520$  developmental behavioral pediatrician,

NOTE Confidence: 0.907265003

 $00:39:07.520 \longrightarrow 00:39:09.458$  the first person to help us

NOTE Confidence: 0.907265003

 $00:39:09.458 \longrightarrow 00:39:11.680$  continue to build now that program.

NOTE Confidence: 0.907265003

 $00:39:11.680 \longrightarrow 00:39:14.038$  And then there's new funds flow

NOTE Confidence: 0.907265003

 $00:39:14.040 \longrightarrow 00:39:16.905$  that I will talk about on how the

NOTE Confidence: 0.907265003

00:39:16.905 --> 00:39:18.555 funds come from the health system

NOTE Confidence: 0.907265003

 $00:39:18.555 \dashrightarrow 00:39:20.585$  to support clinical services and

NOTE Confidence: 0.907265003

 $00:39:20.585 \longrightarrow 00:39:22.160$  I'll talk about that in a moment.

NOTE Confidence: 0.9630096225

 $00:39:26.120 \longrightarrow 00:39:28.973$  Just to remind you that these are some of

NOTE Confidence: 0.9630096225

 $00:39:28.973 \longrightarrow 00:39:32.048$  the clinical goals that we set for 2023-2024.

NOTE Confidence: 0.9630096225

 $00:39:32.048 \longrightarrow 00:39:35.456$  I already talked about the workplace

NOTE Confidence: 0.9630096225

 $00:39:35.456 \longrightarrow 00:39:38.500$  climate culture. We need to focus

 $00:39:38.500 \longrightarrow 00:39:40.400$  more on comprehensive assessments.

NOTE Confidence: 0.9630096225

 $00:39:40.400 \longrightarrow 00:39:42.770$  That's where there's a tremendous amount

NOTE Confidence: 0.9630096225

 $00{:}39{:}42.770 \dashrightarrow 00{:}39{:}45.359$  of need as you saw from the wait list.

NOTE Confidence: 0.9630096225

 $00:39:45.360 \longrightarrow 00:39:48.034$  We need to build that out more.

NOTE Confidence: 0.9630096225

 $00:39{:}48.040 \dashrightarrow 00{:}39{:}50.749$  We need to also build out more short term

NOTE Confidence: 0.9630096225

 $00:39:50.749 \longrightarrow 00:39:53.175$  evidence based treatment so that we can

NOTE Confidence: 0.9630096225

00:39:53.175 --> 00:39:55.280 help move children through the system,

NOTE Confidence: 0.9630096225

00:39:55.280 --> 00:39:57.600 developing a self pay practice.

NOTE Confidence: 0.9630096225

 $00:39:57.600 \longrightarrow 00:40:01.164$  We're continuing to grow our pediatric

NOTE Confidence: 0.9630096225

 $00:40:01.164 \longrightarrow 00:40:04.076$  psychology program with Lori and

NOTE Confidence: 0.9630096225

 $00:40:04.076 \longrightarrow 00:40:05.888$  Maggie and then I want to really

NOTE Confidence: 0.9630096225

 $00:40:05.888 \longrightarrow 00:40:07.479$  focus on that last point there,

NOTE Confidence: 0.9630096225

 $00{:}40{:}07.480 \to 00{:}40{:}11.610$  professional development funds as we try to

NOTE Confidence: 0.9630096225

 $00:40:11.610 \longrightarrow 00:40:15.520$  enhance everyone's opportunities to grow.

NOTE Confidence: 0.9630096225

 $00:40:15.520 \longrightarrow 00:40:17.614$  That is really important that we

 $00:40:17.614 \longrightarrow 00:40:20.457$  develop a fund that is available to to

NOTE Confidence: 0.9630096225

00:40:20.457 --> 00:40:22.920 actually all of everyone I would hope,

NOTE Confidence: 0.9630096225

00:40:22.920 --> 00:40:25.130 but certainly everyone in practicing

NOTE Confidence: 0.9630096225

 $00:40:25.130 \longrightarrow 00:40:27.340$  clinically that gives them the

NOTE Confidence: 0.9630096225

00:40:27.408 --> 00:40:29.518 opportunity to learn new skills.

NOTE Confidence: 0.9630096225

00:40:29.520 --> 00:40:31.356 Going back to my fundraising slide,

NOTE Confidence: 0.9630096225

 $00:40:31.360 \longrightarrow 00:40:34.624$  This is why we fundraise unrestricted funds.

NOTE Confidence: 0.9630096225

00:40:34.624 --> 00:40:37.096 So we're actively trying to fundraise

NOTE Confidence: 0.9630096225

 $00:40:37.096 \longrightarrow 00:40:39.251$  for professional Development Fund that we

NOTE Confidence: 0.9630096225

 $00:40:39.251 \longrightarrow 00:40:41.720$  can access and make available to everyone.

NOTE Confidence: 0.9630096225

00:40:41.720 --> 00:40:45.600 It's a very high priority.

NOTE Confidence: 0.9630096225

 $00:40:45.600 \longrightarrow 00:40:47.740$  These two of embedding developmental

NOTE Confidence: 0.9630096225

 $00:40:47.740 \longrightarrow 00:40:50.414$  Pediatrics in child study center and

NOTE Confidence: 0.9630096225

 $00{:}40{:}50.414 \dashrightarrow 00{:}40{:}52.298$  the pediatric psychology reflect

NOTE Confidence: 0.9630096225

00:40:52.298 --> 00:40:54.182 our really deepening collaboration

NOTE Confidence: 0.9630096225

 $00:40:54.182 \longrightarrow 00:40:56.517$  with the Department of Pediatrics.

00:40:56.520 --> 00:40:58.718 Pediatrics is really one of our close,

NOTE Confidence: 0.9630096225

 $00:40:58.720 \longrightarrow 00:41:01.384$  it is our closest sister department

NOTE Confidence: 0.9630096225

 $00:41:01.384 \longrightarrow 00:41:04.211$  if you will and that collaboration

NOTE Confidence: 0.9630096225

00:41:04.211 --> 00:41:06.199 is very much deepening.

NOTE Confidence: 0.9630096225

 $00:41:06.200 \longrightarrow 00:41:08.800$  And I've already talked about

NOTE Confidence: 0.9630096225

 $00:41:08.800 \longrightarrow 00:41:10.360$  professional development funds.

NOTE Confidence: 0.9630096225

 $00:41:10.360 \longrightarrow 00:41:13.276$  So I want to take a step back now

NOTE Confidence: 0.9630096225

00:41:13.280 --> 00:41:16.160 and I've been referencing September,

NOTE Confidence: 0.9630096225

 $00:41:16.160 \longrightarrow 00:41:18.266$  but now I want to take a step back

NOTE Confidence: 0.9630096225

 $00:41:18.266 \longrightarrow 00:41:20.700$  to a year from now or year past where

NOTE Confidence: 0.9630096225

 $00:41:20.700 \longrightarrow 00:41:22.000$  I spoke in January,

NOTE Confidence: 0.9630096225

 $00:41:22.000 \longrightarrow 00:41:27.000$  the same kind of talk in January of 2023.

NOTE Confidence: 0.9630096225

 $00{:}41{:}27.000 \dashrightarrow 00{:}41{:}29.334$  And remind you about three points

NOTE Confidence: 0.9630096225

 $00:41:29.334 \longrightarrow 00:41:31.986$  that were salient or I hope we're

NOTE Confidence: 0.9630096225

 $00:41:31.986 \longrightarrow 00:41:34.359$  salient in that talk at that time.

 $00:41:34.360 \longrightarrow 00:41:37.408$  The first being that we are a part

NOTE Confidence: 0.9630096225

 $00:41:37.408 \longrightarrow 00:41:38.960$  of a system.

NOTE Confidence: 0.9630096225

00:41:38.960 --> 00:41:41.399 We are a department in a School of Medicine,

NOTE Confidence: 0.9630096225

 $00:41:41.400 \longrightarrow 00:41:43.500$  a School of Medicine existing

NOTE Confidence: 0.9630096225

 $00:41:43.500 \longrightarrow 00:41:44.760$  in a university,

NOTE Confidence: 0.9630096225

 $00:41:44.760 \longrightarrow 00:41:47.064$  but we are also a part of the

NOTE Confidence: 0.9630096225

 $00{:}41{:}47.064 \dashrightarrow 00{:}41{:}49.239$  Yale New Haven Health System.

NOTE Confidence: 0.9630096225

00:41:49.240 --> 00:41:51.496 And the Yale New Haven Health System is

NOTE Confidence: 0.9630096225

 $00:41:51.496 \longrightarrow 00:41:54.000$  not just this hospital across the street.

NOTE Confidence: 0.9630096225

00:41:54.000 --> 00:41:55.320 It includes Greenwich,

NOTE Confidence: 0.9630096225

 $00{:}41{:}55.320 \dashrightarrow 00{:}41{:}57.520$  it includes Lawrence of Memorial,

NOTE Confidence: 0.9630096225

 $00:41:57.520 \longrightarrow 00:41:58.930$  it includes Milford.

NOTE Confidence: 0.9630096225

 $00:41:58.930 \longrightarrow 00:42:01.280$  It includes a number of

NOTE Confidence: 0.9630096225

 $00:42:01.280 \longrightarrow 00:42:02.919$  hospitals across the the,

NOTE Confidence: 0.9630096225

 $00:42:02.920 \longrightarrow 00:42:04.485$  the southern part of the

NOTE Confidence: 0.9630096225

 $00:42:04.485 \longrightarrow 00:42:06.408$  state and up the shoreline.

00:42:06.408 --> 00:42:10.209 We are a part of that system and there are

NOTE Confidence: 0.9630096225

 $00{:}42{:}10.209 \dashrightarrow 00{:}42{:}12.320$  a lot of changes happening in that system,

NOTE Confidence: 0.9630096225

 $00:42:12.320 \longrightarrow 00:42:15.120$  which I will talk about.

NOTE Confidence: 0.9630096225

00:42:15.120 --> 00:42:20.440 The 2nd academic medicine is changing.

NOTE Confidence: 0.9630096225

 $00{:}42{:}20.440 \dashrightarrow 00{:}42{:}23.152$  The growth in the clinical research

NOTE Confidence: 0.9630096225

 $00:42:23.152 \longrightarrow 00:42:25.543$  clinical versus the research mission

NOTE Confidence: 0.9630096225

00:42:25.543 --> 00:42:28.591 in Yale Medicine and academic medicine

NOTE Confidence: 0.9630096225

00:42:28.591 --> 00:42:30.760 generally is dramatically changed.

NOTE Confidence: 0.9630096225

 $00:42:30.760 \longrightarrow 00:42:33.469$  The clinical mission now is by far

NOTE Confidence: 0.9630096225

 $00:42:33.469 \longrightarrow 00:42:36.242$  the biggest in every academic Medical

NOTE Confidence: 0.9630096225

 $00:42:36.242 \longrightarrow 00:42:39.519$  Center in the country, not just us.

NOTE Confidence: 0.9630096225

 $00:42:39.519 \longrightarrow 00:42:41.584$  This particular graph shows you

NOTE Confidence: 0.9630096225

 $00{:}42{:}41.584 \dashrightarrow 00{:}42{:}44.114$  the change just through fiscal year

NOTE Confidence: 0.9630096225

 $00:42:44.114 \longrightarrow 00:42:46.544$  22 of Yale medicines fees.

NOTE Confidence: 0.9630096225

00:42:46.544 --> 00:42:49.074 But perhaps even more dramatically,

00:42:49.080 --> 00:42:51.278 which I showed you a year ago,

NOTE Confidence: 0.9630096225

 $00:42:51.280 \longrightarrow 00:42:54.000$  is the actual proportionate change

NOTE Confidence: 0.9630096225

 $00:42:54.000 \longrightarrow 00:42:56.720$  in the clinical income versus

NOTE Confidence: 0.945158535714286

 $00:42:56.805 \longrightarrow 00:42:58.757$  research over 10 years.

NOTE Confidence: 0.945158535714286

 $00:42:58.760 \longrightarrow 00:43:01.598$  Over 10 years, the clinical income

NOTE Confidence: 0.945158535714286

00:43:01.600 --> 00:43:04.372 proportion of the annual budget of the

NOTE Confidence: 0.945158535714286

00:43:04.372 --> 00:43:07.475 Yale School of Medicine grew by 1.2,

NOTE Confidence: 0.945158535714286

 $00:43:07.475 \longrightarrow 00:43:11.920$  whereas the research income grew by .3.

NOTE Confidence: 0.945158535714286

 $00:43:11.920 \longrightarrow 00:43:15.380$  Clinical enterprise is actually the

NOTE Confidence: 0.945158535714286

 $00:43:15.380 \longrightarrow 00:43:18.840$  driver now of academic medicine.

NOTE Confidence: 0.945158535714286

 $00{:}43{:}18.840 \dashrightarrow 00{:}43{:}21.270$  That is really important and it's

NOTE Confidence: 0.945158535714286

 $00:43:21.270 \longrightarrow 00:43:23.720$  important because it shows you where

NOTE Confidence: 0.945158535714286

 $00:43:23.720 \longrightarrow 00:43:26.000$  the discussion and the emphasis is,

NOTE Confidence: 0.945158535714286

00:43:26.000 --> 00:43:28.382 but it also raises important questions

NOTE Confidence: 0.945158535714286

 $00:43:28.382 \longrightarrow 00:43:30.998$  for how we're a part of that.

NOTE Confidence: 0.945158535714286

 $00:43:31.000 \longrightarrow 00:43:32.280$  And then the Third Point,

 $00:43:34.920 \longrightarrow 00:43:37.454$  they said academic medical centers are no

NOTE Confidence: 0.900673142857143

 $00:43:37.454 \longrightarrow 00:43:40.198$  longer the only providers of expert care.

NOTE Confidence: 0.900673142857143

 $00:43:40.200 \longrightarrow 00:43:41.604$  It's a competitive market.

NOTE Confidence: 0.900673142857143

00:43:41.604 --> 00:43:44.770 And I realized that many of us who went

NOTE Confidence: 0.900673142857143

 $00:43:44.770 \longrightarrow 00:43:46.756$  into medicine never thought we would

NOTE Confidence: 0.900673142857143

 $00:43:46.756 \longrightarrow 00:43:49.230$  be using terms like market. We never.

NOTE Confidence: 0.900673142857143

 $00:43:49.230 \longrightarrow 00:43:50.760$  Certainly when we went into research,

NOTE Confidence: 0.900673142857143

 $00{:}43{:}50.760 \dashrightarrow 00{:}43{:}53.280$  we never thought we'd be using terms

NOTE Confidence: 0.900673142857143

 $00:43:53.280 \longrightarrow 00:43:55.160$  like market, but this is a survey

NOTE Confidence: 0.93386256

 $00:43:57.960 \longrightarrow 00:43:59.358$  and there's many, many like it.

NOTE Confidence: 0.93386256

 $00:43:59.360 \longrightarrow 00:44:01.000$  But in this particular survey,

NOTE Confidence: 0.93386256

 $00:44:01.000 \longrightarrow 00:44:05.557$  they ask and patients have become consumers

NOTE Confidence: 0.93386256

 $00{:}44{:}05.560 \dashrightarrow 00{:}44{:}07.876$  didn't think that would happen either,

NOTE Confidence: 0.93386256

 $00:44:07.880 \longrightarrow 00:44:09.308$  but they asked patients,

NOTE Confidence: 0.93386256

00:44:09.308 --> 00:44:12.354 would you pay more to receive your specialty

 $00:44:12.354 \longrightarrow 00:44:14.838$  care at an academic Medical Center.

NOTE Confidence: 0.93386256

00:44:14.840 --> 00:44:18.479 Half said no.

NOTE Confidence: 0.93386256

 $00:44:18.480 \longrightarrow 00:44:20.478$  And the data are on this graph as well.

NOTE Confidence: 0.93386256

00:44:20.480 --> 00:44:25.037 Actually, 58% said no for primary care,

NOTE Confidence: 0.93386256

 $00:44:25.040 \longrightarrow 00:44:30.320$  but half said no for subspecialty care.

NOTE Confidence: 0.93386256

00:44:30.320 --> 00:44:32.960 And then even more striking perhaps,

NOTE Confidence: 0.93386256

00:44:32.960 --> 00:44:37.185 is this is that 58% of patients I'm

NOTE Confidence: 0.93386256

 $00:44:37.185 \longrightarrow 00:44:39.555$  going to keep substituting the term

NOTE Confidence: 0.93386256

 $00:44:39.560 \longrightarrow 00:44:42.269$  surveyed said that they would choose a

NOTE Confidence: 0.93386256

00:44:42.269 --> 00:44:44.704 Community Hospital if it was associated

NOTE Confidence: 0.93386256

 $00:44:44.704 \longrightarrow 00:44:46.719$  with an academic Medical Center.

NOTE Confidence: 0.93386256

 $00:44:46.720 \longrightarrow 00:44:49.285$  Hence why the partnership with

NOTE Confidence: 0.93386256

 $00:44:49.285 \longrightarrow 00:44:52.960$  Yale New Haven is so important.

NOTE Confidence: 0.93386256

 $00:44:52.960 \longrightarrow 00:44:55.535$  And that argues for these

NOTE Confidence: 0.93386256

 $00:44:55.535 \longrightarrow 00:44:57.080$  kinds of partnerships.

NOTE Confidence: 0.93386256

00:44:57.080 --> 00:45:00.384 So Yale Medicine and all of us

 $00:45:00.384 \longrightarrow 00:45:02.760$  hearing that there's 33 changes

NOTE Confidence: 0.93386256

 $00{:}45{:}02.760 \dashrightarrow 00{:}45{:}05.160$  coming out of those messages,

NOTE Confidence: 0.93386256

 $00:45:05.160 \longrightarrow 00:45:06.890$  those messages that we talked

NOTE Confidence: 0.93386256

 $00:45:06.890 \longrightarrow 00:45:08.274$  about a year ago.

NOTE Confidence: 0.93386256

 $00{:}45{:}08.280 \dashrightarrow 00{:}45{:}10.392$  The 1st is closer alignment with

NOTE Confidence: 0.93386256

00:45:10.392 --> 00:45:11.800 our health system colleagues.

NOTE Confidence: 0.93386256

 $00:45:11.800 \longrightarrow 00:45:13.524$  Remember the last point,

NOTE Confidence: 0.93386256

 $00{:}45{:}13.524 \dashrightarrow 00{:}45{:}16.110$  patients will come to an academic

NOTE Confidence: 0.93386256

00:45:16.192 --> 00:45:18.507 Medical Center if or Community

NOTE Confidence: 0.93386256

00:45:18.507 --> 00:45:20.359 Hospital if it's aligned.

NOTE Confidence: 0.93386256

 $00{:}45{:}20.360 \dashrightarrow 00{:}45{:}23.135$  The 2nd is integrating clinical

NOTE Confidence: 0.93386256

 $00:45:23.135 \longrightarrow 00:45:25.813$  networks within and outside to

NOTE Confidence: 0.93386256

 $00{:}45{:}25.813 \dashrightarrow 00{:}45{:}28.078$  form actually what are called

NOTE Confidence: 0.93386256

 $00{:}45{:}28.078 \dashrightarrow 00{:}45{:}29.437$  clinically integrated networks.

NOTE Confidence: 0.93386256

 $00:45:29.440 \longrightarrow 00:45:31.736$  And then the third is a new

00:45:31.736 --> 00:45:34.071 approach to funding from a health

NOTE Confidence: 0.93386256

 $00:45:34.071 \longrightarrow 00:45:36.201$  system that supports clinical care

NOTE Confidence: 0.93386256

 $00:45:36.201 \longrightarrow 00:45:38.518$  delivered by the medical schools.

NOTE Confidence: 0.93386256

 $00:45:38.520 \longrightarrow 00:45:41.220$  So I want to go into each of those

NOTE Confidence: 0.93386256

 $00:45:41.220 \longrightarrow 00:45:43.912$  for first there is active effort

NOTE Confidence: 0.93386256

 $00:45:43.912 \longrightarrow 00:45:46.780$  of alignment between Yale New Haven

NOTE Confidence: 0.93386256

 $00:45:46.866 \longrightarrow 00:45:49.998$  Health System and Yale Medical School,

NOTE Confidence: 0.93386256

 $00:45:50.000 \longrightarrow 00:45:53.668$  very active and that is expressing itself

NOTE Confidence: 0.93386256

 $00{:}45{:}53.668 {\:\dashrightarrow\:} 00{:}45{:}56.680$  in these areas joint strategic planning.

NOTE Confidence: 0.93386256

 $00:45:56.680 \longrightarrow 00:46:00.080$  There has never been a joint

NOTE Confidence: 0.93386256

 $00{:}46{:}00.080 \dashrightarrow 00{:}46{:}02.475$  strategic plan between the health

NOTE Confidence: 0.93386256

 $00:46:02.475 \longrightarrow 00:46:04.000$  system and the medical school.

NOTE Confidence: 0.93386256

 $00:46:04.000 \longrightarrow 00:46:07.285$  They have never jointly strategically

NOTE Confidence: 0.93386256

 $00:46:07.285 \longrightarrow 00:46:09.913$  planned until this year.

NOTE Confidence: 0.93386256

00:46:09.920 --> 00:46:14.396 Joint infrastructure having a single IRB,

NOTE Confidence: 0.93386256

 $00:46:14.400 \longrightarrow 00:46:15.840$  so that if you're going to do a

 $00:46:15.840 \longrightarrow 00:46:17.420$  study in the hospital and a study

NOTE Confidence: 0.93386256

 $00:46:17.420 \longrightarrow 00:46:18.360$  in the medical school,

NOTE Confidence: 0.93386256

00:46:18.360 --> 00:46:20.600 you don't have to have two IR BS,

NOTE Confidence: 0.93386256

 $00:46:20.600 \longrightarrow 00:46:23.853$  one single credentialing process,

NOTE Confidence: 0.93386256

 $00:46:23.853 \longrightarrow 00:46:27.399$  joint clinical programming coming to decide,

NOTE Confidence: 0.93386256 00:46:27.400 --> 00:46:27.784 yes, NOTE Confidence: 0.93386256

 $00:46:27.784 \longrightarrow 00:46:29.880$  we'll do that together and

NOTE Confidence: 0.93386256

 $00:46:29.880 \longrightarrow 00:46:32.120$  most importantly funds flow.

NOTE Confidence: 0.93386256

00:46:32.120 --> 00:46:33.758 But just to give you a hint,

NOTE Confidence: 0.93386256

 $00:46:33.760 \longrightarrow 00:46:38.240$  this was in October of 2023,

NOTE Confidence: 0.93386256

 $00{:}46{:}38.240 \dashrightarrow 00{:}46{:}41.318$  this was the Children's Hospital preliminary

NOTE Confidence: 0.93386256

 $00:46:41.318 \longrightarrow 00:46:43.874$  strategic areas and for the very,

NOTE Confidence: 0.93386256

 $00{:}46{:}43.880 \dashrightarrow 00{:}46{:}48.302$  very first time behavioral health was

NOTE Confidence: 0.93386256

 $00{:}46{:}48.302 \dashrightarrow 00{:}46{:}51.400$  included and this was jointly created

NOTE Confidence: 0.93386256

 $00:46:51.400 \longrightarrow 00:46:53.830$  between the school and the health

 $00:46:53.830 \longrightarrow 00:46:58.400$  system and including us as a part of that.

NOTE Confidence: 0.93386256

 $00:46:58.400 \longrightarrow 00:47:00.000$  That's really,

NOTE Confidence: 0.93386256

 $00:47:00.000 \longrightarrow 00:47:01.600$  really important.

NOTE Confidence: 0.93386256

 $00:47:01.600 \longrightarrow 00:47:02.972$  And some of those things that are

NOTE Confidence: 0.93386256

 $00:47:02.972 \longrightarrow 00:47:04.400$  in that are about improvement,

NOTE Confidence: 0.93386256

00:47:04.400 --> 00:47:06.680 access to behavioral health services,

NOTE Confidence: 0.93386256

 $00:47:06.680 \longrightarrow 00:47:08.232$  behavioral health services across

NOTE Confidence: 0.93386256

 $00:47:08.232 \longrightarrow 00:47:09.396$  the care continuum,

NOTE Confidence: 0.93386256

 $00{:}47{:}09.400 --> 00{:}47{:}11.986$  the kinds of things that we've

NOTE Confidence: 0.93386256

 $00:47:11.986 \longrightarrow 00:47:13.279$  been talking about.

NOTE Confidence: 0.93386256

 $00:47:13.280 \longrightarrow 00:47:17.318$  The second area that our colleagues

NOTE Confidence: 0.93386256

 $00:47:17.320 \longrightarrow 00:47:20.260$  all across the school and the hospital

NOTE Confidence: 0.93386256

 $00:47:20.260 \longrightarrow 00:47:23.000$  is this clinically integrated network.

NOTE Confidence: 0.93386256

 $00{:}47{:}23.000 \dashrightarrow 00{:}47{:}26.160$  And while this may not sound profound,

NOTE Confidence: 0.93386256

 $00:47:26.160 \longrightarrow 00:47:28.640$  it actually is deeply profound

NOTE Confidence: 0.93386256

 $00:47:28.640 \longrightarrow 00:47:30.116$  that there is now going there.

00:47:30.120 --> 00:47:31.428 As of January,

NOTE Confidence: 0.93386256

 $00{:}47{:}31.428 \dashrightarrow 00{:}47{:}33.608$  there is one clinically integrated

NOTE Confidence: 0.93386256

00:47:33.608 --> 00:47:36.120 set of outpatient services,

NOTE Confidence: 0.93386256

00:47:36.120 --> 00:47:38.375 Yale Medicine and the Northeast

NOTE Confidence: 0.93386256

 $00:47:38.375 \longrightarrow 00:47:39.277$  Medical Group.

NOTE Confidence: 0.93386256

 $00:47:39.280 \longrightarrow 00:47:41.512$  The Northeast Medical Group was the

NOTE Confidence: 0.93386256

00:47:41.512 --> 00:47:43.000 health systems outpatient services,

NOTE Confidence: 0.93386256

 $00:47:43.000 \longrightarrow 00:47:44.960$  Yale Medicines was the schools.

NOTE Confidence: 0.93386256

 $00:47:44.960 \longrightarrow 00:47:47.956$  These come together now as one entity

NOTE Confidence: 0.892578557777778

 $00:47:47.960 \longrightarrow 00:47:50.870$  including also some aligned community

NOTE Confidence: 0.892578557777778

00:47:50.870 --> 00:47:53.198 physicians or community practices.

NOTE Confidence: 0.892578557777778

 $00:47:53.200 \longrightarrow 00:47:57.439$  But that one entity is led by Doctor McGovern

NOTE Confidence: 0.892578557777778

 $00{:}47{:}57.440 \dashrightarrow 00{:}48{:}00.835$  who is Yale Medicine and the hospital.

NOTE Confidence: 0.892578557777778

 $00:48:00.840 \longrightarrow 00:48:02.620$  Why is that important?

NOTE Confidence: 0.892578557777778

00:48:02.620 --> 00:48:05.426 You have one voice, 1 voice,

00:48:05.426 --> 00:48:07.478 one entity working together,

NOTE Confidence: 0.892578557777778

 $00{:}48{:}07.480 \dashrightarrow 00{:}48{:}10.312$  all these kinds of clinical operational

NOTE Confidence: 0.892578557777778

 $00:48:10.312 \longrightarrow 00:48:13.399$  things that we talk about 1 entity

NOTE Confidence: 0.892578557777778

 $00:48:13.400 \longrightarrow 00:48:15.825$  and while the clinically integrated

NOTE Confidence: 0.892578557777778

00:48:15.825 --> 00:48:17.856 network or another acronym,

NOTE Confidence: 0.892578557777778

 $00:48:17.856 \longrightarrow 00:48:22.080$  the SIN is talked about a lot without,

NOTE Confidence: 0.892578557777778

 $00:48:22.080 \longrightarrow 00:48:24.590$  there will be pediatric practices

NOTE Confidence: 0.892578557777778

 $00:48:24.590 \longrightarrow 00:48:27.100$  with embedded child behavioral health

NOTE Confidence: 0.892578557777778

 $00:48:27.173 \longrightarrow 00:48:31.240$  in bed and then finally funds flow.

NOTE Confidence: 0.892578557777778

 $00:48:31.240 \longrightarrow 00:48:33.011$  A number of you in our clinical

NOTE Confidence: 0.892578557777778

 $00{:}48{:}33.011 \dashrightarrow 00{:}48{:}34.712$  practice have heard a lot of our

NOTE Confidence: 0.892578557777778

 $00:48:34.712 \longrightarrow 00:48:36.050$  talking about funds flow and how

NOTE Confidence: 0.892578557777778

 $00:48:36.103 \longrightarrow 00:48:37.839$  funds flow it's going to impact us.

NOTE Confidence: 0.892578557777778

 $00{:}48{:}37.840 \dashrightarrow 00{:}48{:}40.258$  And remember my first snapshot slide

NOTE Confidence: 0.892578557777778

 $00:48:40.258 \longrightarrow 00:48:42.264$  showing you the difference between

NOTE Confidence: 0.892578557777778

 $00:48:42.264 \longrightarrow 00:48:44.560$  what we build and what we collect

 $00:48:44.560 \longrightarrow 00:48:48.599$  and then our that our clinical gap.

NOTE Confidence: 0.892578557777778

 $00{:}48{:}48.600 \dashrightarrow 00{:}48{:}51.274$  So let me just walk everyone through

NOTE Confidence: 0.892578557777778

 $00:48:51.274 \longrightarrow 00:48:54.266$  where we are on funds flow and this

NOTE Confidence: 0.892578557777778

 $00:48:54.266 \longrightarrow 00:48:56.877$  really is how funds come from the

NOTE Confidence: 0.892578557777778

 $00:48:56.877 \longrightarrow 00:48:59.085$  health system to support clinical

NOTE Confidence: 0.892578557777778

 $00:48:59.085 \longrightarrow 00:49:00.837$  care in the school.

NOTE Confidence: 0.89257855777778

00:49:00.840 --> 00:49:02.958 So this has happened since July,

NOTE Confidence: 0.892578557777778

 $00:49:02.960 \longrightarrow 00:49:05.648$  but we have much more data than

NOTE Confidence: 0.892578557777778

 $00:49:05.648 \longrightarrow 00:49:07.920$  when I presented in September.

NOTE Confidence: 0.892578557777778

 $00{:}49{:}07.920 \dashrightarrow 00{:}49{:}10.896$  So the traditional past model is

NOTE Confidence: 0.892578557777778

00:49:10.896 --> 00:49:14.118 that our space cost we paid for,

NOTE Confidence: 0.892578557777778

00:49:14.120 --> 00:49:16.318 we paid an assessment to Yale Medicine,

NOTE Confidence: 0.892578557777778 00:49:16.320 --> 00:49:18.339 we paid that,

NOTE Confidence: 0.892578557777778

 $00:49:18.339 \longrightarrow 00:49:21.758$  we paid malpractice and the clinical

NOTE Confidence: 0.892578557777778

00:49:21.758 --> 00:49:24.554 income was based on whatever the

 $00:49:24.554 \longrightarrow 00:49:26.757$  insurance carrier would pay us.

NOTE Confidence: 0.892578557777778

 $00:49:26.760 \longrightarrow 00:49:28.958$  Now with the new funds flow model,

NOTE Confidence: 0.892578557777778

 $00:49:28.960 \longrightarrow 00:49:31.438$  all of those first three items go

NOTE Confidence: 0.892578557777778

 $00:49:31.438 \longrightarrow 00:49:34.310$  to paid by the health system and

NOTE Confidence: 0.892578557777778

 $00:49:34.310 \longrightarrow 00:49:36.410$  we're paid based on what's called

NOTE Confidence: 0.892578557777778

 $00{:}49{:}36.410 \dashrightarrow 00{:}49{:}38.660$  an RVUA relative value unit that

NOTE Confidence: 0.892578557777778

 $00:49:38.660 \longrightarrow 00:49:41.705$  is we are paid for what we do and

NOTE Confidence: 0.892578557777778

 $00:49:41.705 \longrightarrow 00:49:43.560$  it is paid by the health system.

NOTE Confidence: 0.892578557777778

 $00{:}49{:}43.560 \to 00{:}49{:}44.786$  It is.

NOTE Confidence: 0.892578557777778

 $00:49:44.786 \longrightarrow 00:49:47.238$  It is payer blind.

NOTE Confidence: 0.892578557777778

 $00{:}49{:}47.240 \to 00{:}49{:}50.320$  You don't have to worry or think about this.

NOTE Confidence: 0.892578557777778

00:49:50.320 --> 00:49:52.600 This patient have insurance or not,

NOTE Confidence: 0.89257855777778

 $00:49:52.600 \longrightarrow 00:49:53.568$  are they on Medicaid?

NOTE Confidence: 0.892578557777778

00:49:53.568 --> 00:49:55.640 You don't have to think about any of that.

NOTE Confidence: 0.892578557777778

 $00:49:55.640 \longrightarrow 00:49:57.880$  It is pay or blind.

NOTE Confidence: 0.892578557777778

 $00:49:57.880 \longrightarrow 00:49:59.716$  There are some subtleties in this.

00:49:59.720 --> 00:50:00.428 I mean,

NOTE Confidence: 0.892578557777778

 $00:50:00.428 \longrightarrow 00:50:02.632$  so for example as the bottom

NOTE Confidence: 0.892578557777778

 $00:50:02.632 \longrightarrow 00:50:04.792$  lines that there's some services

NOTE Confidence: 0.892578557777778

00:50:04.792 --> 00:50:06.520 such as medical directors,

NOTE Confidence: 0.892578557777778

00:50:06.520 --> 00:50:08.270 our pediatric psychology program that

NOTE Confidence: 0.892578557777778

00:50:08.270 --> 00:50:11.317 are not RVU but are on a staffing model,

NOTE Confidence: 0.892578557777778

 $00:50:11.320 \longrightarrow 00:50:13.216$  but that's a subtlety.

NOTE Confidence: 0.892578557777778

00:50:13.216 --> 00:50:16.376 We are basically paid for what we

NOTE Confidence: 0.892578557777778

 $00:50:16.376 \longrightarrow 00:50:21.640$  do and the impact of this is this.

NOTE Confidence: 0.892578557777778

 $00{:}50{:}21.640 \dashrightarrow 00{:}50{:}24.612$  Our deficit goes right now and there's a

NOTE Confidence: 0.892578557777778

00:50:24.612 --> 00:50:26.958 lot of still things that we have to work on,

NOTE Confidence: 0.892578557777778

00:50:26.960 --> 00:50:31.040 but drops from 6.9 to 2.6,

NOTE Confidence: 0.892578557777778

 $00{:}50{:}31.040 \dashrightarrow 00{:}50{:}33.150$  we are generating actually more

NOTE Confidence: 0.892578557777778

 $00:50:33.150 \longrightarrow 00:50:35.320$  clinical income and all of those costs,

NOTE Confidence: 0.892578557777778

 $00:50:35.320 \longrightarrow 00:50:37.288$  those fixed costs that we had

 $00:50:37.288 \longrightarrow 00:50:39.310$  little ways to influence and now

NOTE Confidence: 0.892578557777778

 $00{:}50{:}39.310 \dashrightarrow 00{:}50{:}40.915$  shifted away from our budget.

NOTE Confidence: 0.892578557777778

 $00:50:40.920 \longrightarrow 00:50:43.158$  So it's really important for us.

NOTE Confidence: 0.892578557777778

 $00:50:43.160 \longrightarrow 00:50:45.878$  We are doing really well even though I know,

NOTE Confidence: 0.892578557777778

 $00:50:45.880 \longrightarrow 00:50:47.830$  I know there's still an unpaid

NOTE Confidence: 0.892578557777778

 $00:50:47.830 \longrightarrow 00:50:50.680$  gap that we will work on that.

NOTE Confidence: 0.892578557777778

00:50:50.680 --> 00:50:53.200 Importantly,

NOTE Confidence: 0.892578557777778

 $00:50:53.200 \longrightarrow 00:50:55.447$  what does it actually mean for an

NOTE Confidence: 0.892578557777778

 $00:50:55.447 \longrightarrow 00:50:57.018$  individual clinician and this is

NOTE Confidence: 0.892578557777778

00:50:57.018 --> 00:50:58.674 what I think is really important

NOTE Confidence: 0.892578557777778

 $00{:}50{:}58.680 \dashrightarrow 00{:}51{:}00.411$  for individual clinicians.

NOTE Confidence: 0.892578557777778

00:51:00.411 --> 00:51:03.053 You are seeing patients you're

NOTE Confidence: 0.892578557777778

00:51:03.053 --> 00:51:05.051 actually freed up in many ways

NOTE Confidence: 0.892578557777778

 $00{:}51{:}05.051 \dashrightarrow 00{:}51{:}06.998$  not even having to worry about

NOTE Confidence: 0.892578557777778

 $00:51:07.000 \longrightarrow 00:51:08.236$  do they have insurance or not.

NOTE Confidence: 0.892578557777778

 $00{:}51{:}08.240 {\: -->\:} 00{:}51{:}09.920$ You're seeing patients you

 $00:51:09.920 \longrightarrow 00:51:11.600$  are responding to need.

NOTE Confidence: 0.969861911428571

 $00:51:11.600 \longrightarrow 00:51:14.444$  The impact is really on the

NOTE Confidence: 0.969861911428571

00:51:14.444 --> 00:51:16.576 department that we have now are paid

NOTE Confidence: 0.969861911428571

 $00:51:16.576 \longrightarrow 00:51:18.848$  for what we do and all of those

NOTE Confidence: 0.969861911428571

 $00:51:18.848 \longrightarrow 00:51:20.600$  costs are covered that we couldn't,

NOTE Confidence: 0.969861911428571

 $00:51:20.600 \longrightarrow 00:51:22.304$  we couldn't address those

NOTE Confidence: 0.969861911428571

 $00:51:22.304 \longrightarrow 00:51:24.434$  fixed cost are covered central.

NOTE Confidence: 0.908463378947368

00:51:27.480 --> 00:51:29.174 So I want to talk about levels

NOTE Confidence: 0.908463378947368

 $00:51:29.174 \longrightarrow 00:51:31.129$  of change and I'm glad to take

NOTE Confidence: 0.908463378947368

 $00:51:31.129 \longrightarrow 00:51:32.594$  any questions about funds flow.

NOTE Confidence: 0.908463378947368

00:51:32.600 --> 00:51:37.012 We continuing to talk about talk about

NOTE Confidence: 0.908463378947368

00:51:37.012 --> 00:51:39.196 enduring mysteries and Stonehenge,

NOTE Confidence: 0.908463378947368

00:51:39.200 --> 00:51:41.120 it gets clearer, you know,

NOTE Confidence: 0.908463378947368

00:51:41.120 --> 00:51:44.675 month by month and I'm glad to talk about,

NOTE Confidence: 0.908463378947368

00:51:44.680 --> 00:51:47.168 but I want to talk about levels of

00:51:47.168 --> 00:51:49.466 change because it may not be obvious

NOTE Confidence: 0.908463378947368

00:51:49.466 --> 00:51:51.699 that I've actually been talking about

NOTE Confidence: 0.908463378947368

 $00:51:51.699 \longrightarrow 00:51:53.799$  systemic change and local change.

NOTE Confidence: 0.908463378947368

 $00:51:53.800 \longrightarrow 00:51:56.488$  And what are the things that we have

NOTE Confidence: 0.908463378947368

 $00:51:56.488 \longrightarrow 00:51:58.693$  tremendous input over and what are the

NOTE Confidence: 0.908463378947368

 $00:51:58.693 \longrightarrow 00:52:00.919$  things that we have less input over?

NOTE Confidence: 0.908463378947368

 $00.52:00.920 \longrightarrow 00.52:03.880$  So systemically,

NOTE Confidence: 0.908463378947368

00:52:03.880 --> 00:52:05.860 we're talking about being a part

NOTE Confidence: 0.908463378947368

 $00:52:05.860 \longrightarrow 00:52:08.199$  of the New Haven Health System.

NOTE Confidence: 0.908463378947368

00:52:08.200 --> 00:52:10.156 And I've given you 2 examples,

NOTE Confidence: 0.908463378947368

 $00:52:10.160 \longrightarrow 00:52:13.238$  funds flow and joint strategic planning.

NOTE Confidence: 0.908463378947368

 $00:52:13.240 \longrightarrow 00:52:15.065$  Our examples of strategic systems

NOTE Confidence: 0.908463378947368

 $00:52:15.065 \longrightarrow 00:52:17.905$  change that we are a part of and

NOTE Confidence: 0.908463378947368

 $00:52:17.905 \longrightarrow 00:52:19.795$  we can influence in some ways.

NOTE Confidence: 0.908463378947368

00:52:19.800 --> 00:52:22.638 But actually, it's happening and we,

NOTE Confidence: 0.908463378947368

 $00:52:22.640 \longrightarrow 00:52:25.040$  we have, we have the ability to influence,

 $00:52:25.040 \longrightarrow 00:52:26.996$  but we're not driving the change.

NOTE Confidence: 0.908463378947368

 $00:52:27.000 \longrightarrow 00:52:29.478$  We're a part of the change.

NOTE Confidence: 0.908463378947368

 $00:52:29.480 \longrightarrow 00:52:31.671$  And then local change is the ones

NOTE Confidence: 0.908463378947368

00:52:31.671 --> 00:52:33.600 that I've been talking about,

NOTE Confidence: 0.908463378947368

 $00:52:33.600 \longrightarrow 00:52:35.865$  such as expanding our assessments

NOTE Confidence: 0.908463378947368

00:52:35.865 --> 00:52:37.677 or changing our workflow,

NOTE Confidence: 0.908463378947368

 $00:52:37.680 \longrightarrow 00:52:39.768$  the things that we can actually

NOTE Confidence: 0.908463378947368

 $00:52:39.768 \longrightarrow 00:52:41.160$  do in our practice.

NOTE Confidence: 0.908463378947368

 $00{:}52{:}41.160 \longrightarrow 00{:}52{:}43.491$  And so it's important to keep those

NOTE Confidence: 0.908463378947368

00:52:43.491 --> 00:52:45.894 two levels of change in mind and

NOTE Confidence: 0.908463378947368

 $00:52:45.894 \longrightarrow 00:52:48.440$  we're working at both of those levels.

NOTE Confidence: 0.908463378947368

 $00:52:48.440 \longrightarrow 00:52:50.636$  But really important to distinguish them

NOTE Confidence: 0.93690986

 $00{:}52{:}53.760 \dashrightarrow 00{:}52{:}56.240$  in the last few minutes though I want

NOTE Confidence: 0.93690986

 $00:52:56.240 \longrightarrow 00:52:59.053$  to now switch to this question and

NOTE Confidence: 0.93690986

 $00:52:59.053 \longrightarrow 00:53:02.504$  ask the question of what holds us

 $00:53:02.504 \longrightarrow 00:53:06.065$  together and ask this question because

NOTE Confidence: 0.93690986

00:53:06.065 --> 00:53:07.920 I'm very aware that in the last,

NOTE Confidence: 0.93690986

 $00:53:07.920 \longrightarrow 00:53:11.280$  particularly the last few minutes,

NOTE Confidence: 0.93690986

 $00:53:11.280 \longrightarrow 00:53:13.065$  I've been talking about things

NOTE Confidence: 0.93690986

 $00:53:13.065 \longrightarrow 00:53:15.280$  like Rvus and all of that.

NOTE Confidence: 0.93690986

 $00:53:15.280 \longrightarrow 00:53:16.624$  And I want to ask the question

NOTE Confidence: 0.93690986

 $00:53:16.624 \longrightarrow 00:53:17.680$  of did the implicit,

NOTE Confidence: 0.93690986

 $00:53:17.680 \longrightarrow 00:53:22.020$  often transactional expectations that are

NOTE Confidence: 0.93690986

00:53:22.020 --> 00:53:25.880 built into the system that we live in,

NOTE Confidence: 0.93690986

 $00:53:25.880 \longrightarrow 00:53:28.520$  the system that we work in.

NOTE Confidence: 0.93690986

 $00:53:28.520 \longrightarrow 00:53:31.064$  So they actually sometimes over shadow

NOTE Confidence: 0.93690986

 $00:53:31.064 \longrightarrow 00:53:34.159$  what are our common goals and purpose.

NOTE Confidence: 0.93690986

00:53:34.160 --> 00:53:35.602 And so let me just give you

NOTE Confidence: 0.93690986

 $00:53:35.602 \longrightarrow 00:53:36.520$  my thinking on this.

NOTE Confidence: 0.93690986

00:53:36.520 --> 00:53:38.634 So for example, if you're working clinically,

NOTE Confidence: 0.965620386

 $00:53:40.720 \longrightarrow 00:53:42.032$  we try not to.

 $00{:}53{:}42.032 --> 00{:}53{:}44.000$  But I think there's a lot,

NOTE Confidence: 0.965620386

00:53:44.000 --> 00:53:45.878 a lot people are thinking about,

NOTE Confidence: 0.965620386

 $00:53:45.880 \longrightarrow 00:53:49.480$  am I meeting my benchmarks?

NOTE Confidence: 0.965620386

 $00:53:49.480 \longrightarrow 00:53:51.520$  If you're running a lab,

NOTE Confidence: 0.965620386

00:53:51.520 --> 00:53:53.260 I think you're thinking

NOTE Confidence: 0.965620386

00:53:53.260 --> 00:53:55.000 about grants and funding.

NOTE Confidence: 0.965620386

 $00:53:55.000 \longrightarrow 00:53:58.514$  How do I keep my lab going?

NOTE Confidence: 0.965620386

 $00:53:58.520 \longrightarrow 00:54:00.295$  If you're in the education

NOTE Confidence: 0.965620386

00:54:00.295 --> 00:54:01.715 part of our mission,

NOTE Confidence: 0.965620386

00:54:01.720 --> 00:54:03.800 you're thinking about training expectations,

NOTE Confidence: 0.965620386

 $00:54:03.800 \longrightarrow 00:54:07.279$  you're thinking about the burden of workload.

NOTE Confidence: 0.965620386

 $00:54:07.280 \longrightarrow 00:54:09.760$  But there is something that unites us that

NOTE Confidence: 0.965620386

 $00{:}54{:}09.760 \dashrightarrow 00{:}54{:}12.236$  I think we need to be very cognizant,

NOTE Confidence: 0.965620386

 $00:54:12.240 \longrightarrow 00:54:14.484$  ah, across Those are the things

NOTE Confidence: 0.965620386

 $00:54:14.484 \longrightarrow 00:54:17.928$  that I think are the implicit kind

 $00:54:17.928 \longrightarrow 00:54:19.797$  of transactional expectations.

NOTE Confidence: 0.965620386

 $00:54:19.800 \longrightarrow 00:54:23.640$  But I think we're actually united by these.

NOTE Confidence: 0.965620386

00:54:23.640 --> 00:54:25.518 We're united by caring for patients,

NOTE Confidence: 0.965620386

 $00:54:25.520 \longrightarrow 00:54:27.986$  seeking out new knowledge that will

NOTE Confidence: 0.965620386

00:54:27.986 --> 00:54:30.017 actually improve our understanding of

NOTE Confidence: 0.965620386

 $00:54:30.017 \longrightarrow 00:54:32.278$  disease processes and change how we care.

NOTE Confidence: 0.965620386

 $00:54:32.280 \longrightarrow 00:54:34.260$  We're united by training the

NOTE Confidence: 0.965620386

 $00:54:34.260 \longrightarrow 00:54:36.240$  best clinicians that we can,

NOTE Confidence: 0.965620386

 $00:54:36.240 \longrightarrow 00:54:38.960$  best researchers that we can.

NOTE Confidence: 0.965620386

00:54:38.960 --> 00:54:41.216 Those are the more explicit things

NOTE Confidence: 0.965620386

 $00:54:41.216 \longrightarrow 00:54:43.448$  that bring us together and would

NOTE Confidence: 0.965620386

 $00:54:43.448 \longrightarrow 00:54:46.360$  suggest that that is why we say we're

NOTE Confidence: 0.965620386

 $00:54:46.447 \longrightarrow 00:54:49.237$  discovery inspires care that what we

NOTE Confidence: 0.965620386

00:54:49.237 --> 00:54:52.113 are held together is this excellence,

NOTE Confidence: 0.965620386

 $00:54:52.113 \longrightarrow 00:54:54.077$  this focus on excellence

NOTE Confidence: 0.965620386

 $00:54:54.080 \longrightarrow 00:54:56.480$  state-of-the-art care driven by research,

 $00:54:56.480 \longrightarrow 00:55:00.596$  education or clinical work for families.

NOTE Confidence: 0.965620386

 $00{:}55{:}00.600 \dashrightarrow 00{:}55{:}02.892$  And it is extremely important that

NOTE Confidence: 0.965620386

 $00:55:02.892 \longrightarrow 00:55:06.400$  even as we are in the midst of these

NOTE Confidence: 0.965620386

 $00:55:06.400 \longrightarrow 00:55:08.988$  huge changes in the health system,

NOTE Confidence: 0.965620386

 $00:55:08.988 \longrightarrow 00:55:12.838$  local or systemic, that we keep that in mind.

NOTE Confidence: 0.965620386

 $00:55:12.840 \longrightarrow 00:55:14.800$  What are we united by?

NOTE Confidence: 0.965620386

 $00:55:14.800 \longrightarrow 00:55:18.608$  Even though there are a lot of

NOTE Confidence: 0.965620386

 $00:55:18.608 \longrightarrow 00:55:20.240$  implicit transactional expectations.

NOTE Confidence: 0.965620386

 $00:55:20.240 \dashrightarrow 00:55:23.520$  Which brings me then to the final point.

NOTE Confidence: 0.965620386

 $00:55:23.520 \longrightarrow 00:55:25.520$  Why do we stay grounded?

NOTE Confidence: 0.965620386

00:55:25.520 --> 00:55:28.598 This was our theme for September

NOTE Confidence: 0.965620386

 $00:55:28.600 \longrightarrow 00:55:30.905$  and absolutely why staying grounded

NOTE Confidence: 0.965620386

 $00{:}55{:}30.905 \dashrightarrow 00{:}55{:}33.847$  in this time of enormous change

NOTE Confidence: 0.965620386

 $00{:}55{:}33.847 {\:\dashrightarrow\:} 00{:}55{:}36.426$  is absolutely critical because it

NOTE Confidence: 0.965620386

 $00:55:36.426 \longrightarrow 00:55:38.550$  is through staying grounded that

 $00:55:38.550 \longrightarrow 00:55:40.720$  it allows us to focus on that.

NOTE Confidence: 0.965620386

 $00{:}55{:}40.720 \dashrightarrow 00{:}55{:}44.240$  Where discovery inspires care To

NOTE Confidence: 0.965620386

 $00:55:44.240 \longrightarrow 00:55:46.640$  perhaps stretch a metaphor too far.

NOTE Confidence: 0.965620386

 $00:55:46.640 \longrightarrow 00:55:49.244$  Staying grounded keeps us from not

NOTE Confidence: 0.965620386

 $00:55:49.244 \longrightarrow 00:55:51.960$  being swallowed up by the darkness.

NOTE Confidence: 0.965620386

00:55:51.960 --> 00:55:54.705 Helps us to keep a little bit of sense

NOTE Confidence: 0.965620386

 $00:55:54.705 \longrightarrow 00:55:57.568$  of where we're going in the midst of

NOTE Confidence: 0.965620386

 $00:55:57.568 \longrightarrow 00:56:01.280$  how such tremendous, tremendous change.

NOTE Confidence: 0.965620386

00:56:01.280 --> 00:56:03.356 So I want to thank you.

NOTE Confidence: 0.965620386

00:56:03.360 --> 00:56:05.813 I appreciate this opportunity to give

NOTE Confidence: 0.965620386

 $00:56:05.813 \longrightarrow 00:56:07.278$  another update for the department.

NOTE Confidence: 0.965620386

 $00:56:07.280 \longrightarrow 00:56:08.960$  Thank you for all the work you're doing.

NOTE Confidence: 0.965620386

 $00:56:08.960 \longrightarrow 00:56:10.976$  And I hope we have some time

NOTE Confidence: 0.965620386

 $00:56:10.976 \longrightarrow 00:56:12.520$  for discussion and questions.

NOTE Confidence: 0.965620386

 $00:56:12.520 \longrightarrow 00:56:12.960$  Thank you.

NOTE Confidence: 0.851893435

 $00:56:18.960 \longrightarrow 00:56:20.160$  You'll be monitoring on

 $00:56:20.160 \longrightarrow 00:56:21.360$  Zoom if there's questions.

NOTE Confidence: 0.783512248125

 $00{:}56{:}22.320 \to 00{:}56{:}24.453$  I'll just turn the mics on in the room

NOTE Confidence: 0.783512248125

 $00{:}56{:}24.453 \dashrightarrow 00{:}56{:}26.520$  for anyone who wants to ask a question.

NOTE Confidence: 0.503955183333333

00:56:29.880 --> 00:56:32.758 Thank you. Appreciate it. Any questions,

NOTE Confidence: 0.852690628666667

 $00:56:38.160 \longrightarrow 00:56:39.435$  we probably could summarize the

NOTE Confidence: 0.852690628666667

00:56:39.435 --> 00:56:41.023 whole hour by saying we're actually

NOTE Confidence: 0.852690628666667

 $00:56:41.023 \longrightarrow 00:56:42.433$  in good shape there's there's,

NOTE Confidence: 0.852690628666667

 $00:56:42.433 \longrightarrow 00:56:44.198$  there's a lot going on,

NOTE Confidence: 0.852690628666667

 $00:56:44.200 \longrightarrow 00:56:45.440$  but we're in good shape.

NOTE Confidence: 0.852690628666667

00:56:45.440 --> 00:56:46.718 That would've been simpler, wouldn't it,

NOTE Confidence: 0.345707996666667

00:56:51.400 --> 00:56:54.320 Richard Lynn, Grace. Yes, \*\*\*\*

NOTE Confidence: 0.927370793333333

00:56:55.400 --> 00:56:57.236 yes, Linda, thank you very much.

NOTE Confidence: 0.927370793333333

 $00:56:57.240 \longrightarrow 00:57:00.080$  Fantastic presentation and very encouraging,

NOTE Confidence: 0.927370793333333

 $00:57:00.080 \dashrightarrow 00:57:04.035$  particularly with regard to the funds model.

NOTE Confidence: 0.927370793333333

00:57:04.040 --> 00:57:08.747 I I wonder if you could comment on what

 $00:57:08.747 \longrightarrow 00:57:11.736$  struck me as somewhat surprising with

NOTE Confidence: 0.927370793333333

 $00:57:11.736 \longrightarrow 00:57:15.285$  regard to sources of income and that's

NOTE Confidence: 0.927370793333333

 $00:57:15.285 \longrightarrow 00:57:18.870$  the the absence of clinical trials that

NOTE Confidence: 0.927370793333333

 $00:57:18.870 \longrightarrow 00:57:21.880$  that that seems like an opportunity.

NOTE Confidence: 0.927370793333333

 $00:57:21.880 \longrightarrow 00:57:23.400$  I wonder if you could comment on that.

NOTE Confidence: 0.806129936666667

00:57:24.000 --> 00:57:25.664 I can comment by saying \*\*\*\* I

NOTE Confidence: 0.806129936666667

 $00:57:25.664 \longrightarrow 00:57:27.728$  couldn't agree more that I think

NOTE Confidence: 0.806129936666667

00:57:27.728 --> 00:57:30.040 that's a remarkable opportunity for us.

NOTE Confidence: 0.806129936666667

 $00:57:30.040 \longrightarrow 00:57:32.263$  The app that we need to build up our

NOTE Confidence: 0.806129936666667

 $00:57:32.263 \longrightarrow 00:57:34.112$  clinical trials. We really, really do.

NOTE Confidence: 0.806129936666667

 $00:57:34.112 \longrightarrow 00:57:35.840$  We have an opportunity to partner

NOTE Confidence: 0.806129936666667

 $00:57:35.897 \longrightarrow 00:57:37.677$  more actively with pharmaceutical.

NOTE Confidence: 0.806129936666667

00:57:37.680 --> 00:57:39.960 Dr. Block does a lot of that work,

NOTE Confidence: 0.806129936666667

 $00:57:39.960 \longrightarrow 00:57:43.248$  but the more actively with pharmaceutical

NOTE Confidence: 0.806129936666667

00:57:43.248 --> 00:57:45.036 companies we have, we really have the,

NOTE Confidence: 0.806129936666667

 $00:57:45.040 \longrightarrow 00:57:46.620$  we have the infrastructure,

 $00:57:46.620 \longrightarrow 00:57:48.200$  we have the science,

NOTE Confidence: 0.806129936666667

 $00:57:48.200 \longrightarrow 00:57:50.062$  we really have the it's a it's

NOTE Confidence: 0.806129936666667

 $00{:}57{:}50.062 \dashrightarrow 00{:}57{:}51.279$  a missed opportunity for us.

NOTE Confidence: 0.806129936666667

 $00:57:51.280 \longrightarrow 00:57:52.600$  We need to grow that.

NOTE Confidence: 0.806129936666667

00:57:52.600 --> 00:57:54.000 Carla, when you say clinical trials,

NOTE Confidence: 0.806129936666667

 $00:57:54.000 \longrightarrow 00:57:55.720$  do you mean medication trials

NOTE Confidence: 0.806129936666667

00:57:55.720 --> 00:57:58.690 specifically not the NIH funded both,

NOTE Confidence: 0.806129936666667

 $00:57:58.690 \longrightarrow 00:58:01.700$  both but the but the small slice

NOTE Confidence: 0.806129936666667

 $00:58:01.796 \longrightarrow 00:58:05.372$  of the income is really from

NOTE Confidence: 0.806129936666667

 $00:58:05.372 \longrightarrow 00:58:07.160$  pharmaceutical sponsored trials.

NOTE Confidence: 0.806129936666667

00:58:07.160 --> 00:58:08.380 I'm not saying that should

NOTE Confidence: 0.806129936666667

 $00:58:08.380 \longrightarrow 00:58:09.600$  be our only clinical trial,

NOTE Confidence: 0.806129936666667

 $00:58:09.600 \longrightarrow 00:58:11.950$  but there is off there

NOTE Confidence: 0.806129936666667

 $00:58:11.950 \longrightarrow 00:58:13.360$  are opportunities there.

NOTE Confidence: 0.806129936666667

00:58:13.360 --> 00:58:15.436 Thank \*\*\* \*\*\*\* for the question.

 $00:58:15.440 \longrightarrow 00:58:16.360$  Other questions,

NOTE Confidence: 0.837424756666667

 $00:58:19.800 \longrightarrow 00:58:21.039$  were there surprises?

NOTE Confidence: 0.6714407

00:58:23.640 --> 00:58:25.424 Relief. Oh, really? Relief.

NOTE Confidence: 0.6714407

 $00:58:25.424 \longrightarrow 00:58:27.426$  We're in good shape. Oh, OK,

NOTE Confidence: 0.6714407

00:58:27.426 --> 00:58:29.680 good. OK, All right, good.

NOTE Confidence: 0.806980348

 $00:58:31.840 \longrightarrow 00:58:34.688$  Any other online questions?

NOTE Confidence: 0.806980348

 $00{:}58{:}34.688 \dashrightarrow 00{:}58{:}36.440$  Yeah, actually I have a comment.

NOTE Confidence: 0.806980348

 $00:58:36.440 \longrightarrow 00:58:37.960$  Yeah. I don't know if the question is

NOTE Confidence: 0.667790598333333

 $00{:}58{:}37.960 --> 00{:}58{:}38.800$  I was struck by we have

NOTE Confidence: 0.409801875

 $00:58:40.560 \longrightarrow 00:58:40.880$  to vote.

NOTE Confidence: 0.757652827777778

00:58:45.160 --> 00:58:47.280 I was struck by what you said about

NOTE Confidence: 0.757652827777778

 $00:58:47.280 \longrightarrow 00:58:49.339$  how a clinical revenue is driving

NOTE Confidence: 0.757652827777778

 $00{:}58{:}49.339 \dashrightarrow 00{:}58{:}51.250$  the train now and that research

NOTE Confidence: 0.757652827777778

00:58:51.250 --> 00:58:53.432 funds are kind of staying the same.

NOTE Confidence: 0.757652827777778

00:58:53.432 --> 00:58:55.400 And I think that's partially because

NOTE Confidence: 0.757652827777778

 $00:58:55.467 \longrightarrow 00:58:57.800$  NIH hasn't raised running levels.

 $00:58:57.800 \longrightarrow 00:58:59.708$  And so it's true. We can't, we can't.

NOTE Confidence: 0.757652827777778

00:58:59.708 --> 00:59:01.720 I mean we can write more grants,

NOTE Confidence: 0.757652827777778

 $00:59:01.720 \longrightarrow 00:59:03.610$  but we're not going to get more

NOTE Confidence: 0.757652827777778

 $00:59:03.610 \longrightarrow 00:59:05.476$  money more than likely in that way,

NOTE Confidence: 0.757652827777778

 $00:59:05.480 \longrightarrow 00:59:06.946$  which is actually really problematic

NOTE Confidence: 0.757652827777778

 $00:59:06.946 \longrightarrow 00:59:09.079$  because even talking to program

NOTE Confidence: 0.757652827777778

 $00:59:09.079 \longrightarrow 00:59:09.958$  officers, they know

NOTE Confidence: 0.790851635454545

 $00:59:09.960 \dashrightarrow 00:59:11.840$  we can't do the work we want to do with the

NOTE Confidence: 0.706734855

 $00{:}59{:}12.560 --> 00{:}59{:}15.200$  RO one funding amount. So I,

NOTE Confidence: 0.706734855

 $00{:}59{:}15.200 \dashrightarrow 00{:}59{:}17.680$  I I guess it's just I I wonder

NOTE Confidence: 0.706734855

 $00:59:17.680 \longrightarrow 00:59:19.760$  like how the system can, how

NOTE Confidence: 0.903662421428571

 $00{:}59{:}19.760 \dashrightarrow 00{:}59{:}21.594$  the health system or how Yale can

NOTE Confidence: 0.793358781428571

 $00:59:22.400 \longrightarrow 00:59:23.884$  advocate for that. Yeah.

NOTE Confidence: 0.793358781428571

 $00:59:23.884 \longrightarrow 00:59:28.200$  So so Carl, that's a really important point.

NOTE Confidence: 0.793358781428571

 $00:59:28.200 \longrightarrow 00:59:33.352$  So what drives that is not just that we've

00:59:33.352 --> 00:59:36.096 done such a good job about educating

NOTE Confidence: 0.793358781428571

 $00{:}59{:}36.096 \dashrightarrow 00{:}59{:}38.036$  everyone and you know cutting edge

NOTE Confidence: 0.793358781428571

 $00:59:38.036 \longrightarrow 00:59:40.639$  care that they can now go other places.

NOTE Confidence: 0.793358781428571

 $00:59:40.640 \longrightarrow 00:59:42.894$  The other thing that drives that is

NOTE Confidence: 0.793358781428571

 $00:59:42.894 \longrightarrow 00:59:44.799$  research has become more expensive.

NOTE Confidence: 0.793358781428571

00:59:44.800 --> 00:59:47.208 So it's become more expensive and

NOTE Confidence: 0.793358781428571

 $00:59:47.208 \longrightarrow 00:59:49.224$  and so it's grants just don't cover

NOTE Confidence: 0.793358781428571

 $00:59:49.224 \longrightarrow 00:59:50.760$  it as you're saying.

NOTE Confidence: 0.793358781428571

 $00:59:50.760 \longrightarrow 00:59:52.776$  And so that also drives the

NOTE Confidence: 0.793358781428571

00:59:52.776 --> 00:59:54.120 increase in clinical revenue,

NOTE Confidence: 0.793358781428571

 $00:59:54.120 \longrightarrow 00:59:57.320$  so that you can funnel that back into

NOTE Confidence: 0.793358781428571

 $00:59:57.320 \longrightarrow 01:00:00.558$  research the catch 22 for behavioral health.

NOTE Confidence: 0.793358781428571

 $01:00:00.560 \longrightarrow 01:00:03.320$  It's because we're not adequately reimbursed.

NOTE Confidence: 0.793358781428571

 $01:00:03.320 \longrightarrow 01:00:06.274$  We can't funnel it back into research.

NOTE Confidence: 0.793358781428571

 $01:00:06.280 \longrightarrow 01:00:08.790$  So that becomes really a

NOTE Confidence: 0.793358781428571

01:00:08.790 --> 01:00:10.798 particular dilemma for us.

 $01:00:10.800 \longrightarrow 01:00:11.620$  The solutions,

NOTE Confidence: 0.793358781428571

 $01:00:11.620 \dashrightarrow 01:00:14.665$  So what I didn't talk about because it just

NOTE Confidence: 0.793358781428571

 $01:00:14.665 \longrightarrow 01:00:16.320$  would have gotten too far in the weeds,

NOTE Confidence: 0.793358781428571

 $01:00:16.320 \longrightarrow 01:00:19.096$  but we can go into the weeds is

NOTE Confidence: 0.793358781428571

01:00:19.096 --> 01:00:21.592 the funds flow model has another

NOTE Confidence: 0.793358781428571

 $01:00:21.592 \longrightarrow 01:00:24.368$  component to it and you can call

NOTE Confidence: 0.793358781428571

 $01:00:24.368 \longrightarrow 01:00:26.278$  it a shared risk component.

NOTE Confidence: 0.793358781428571

 $01{:}00{:}26.280 \dashrightarrow 01{:}00{:}28.620$  In essence what the hospital or

NOTE Confidence: 0.793358781428571

 $01{:}00{:}28.620 \dashrightarrow 01{:}00{:}30.919$  the health system has agreed to

NOTE Confidence: 0.793358781428571

 $01\text{:}00\text{:}30.920 \dashrightarrow 01\text{:}00\text{:}33.764$  is that as clinical revenue is

NOTE Confidence: 0.793358781428571

01:00:33.764 --> 01:00:36.480 generated across across the practice,

NOTE Confidence: 0.793358781428571

 $01:00:36.480 \longrightarrow 01:00:38.810$  not just by individual departments

NOTE Confidence: 0.793358781428571

 $01{:}00{:}38.810 \dashrightarrow 01{:}00{:}42.136$  as you get a clinical excess if

NOTE Confidence: 0.793358781428571

01:00:42.136 --> 01:00:44.396 you will or clinical profit,

NOTE Confidence: 0.793358781428571

 $01:00:44.400 \longrightarrow 01:00:46.716$  then that gets funneled back into

01:00:46.716 --> 01:00:48.986 the academic mission that gets

NOTE Confidence: 0.793358781428571

01:00:48.986 --> 01:00:51.198 funneled back into research.

NOTE Confidence: 0.793358781428571

 $01:00:51.200 \longrightarrow 01:00:52.358$  That's what they have agreed to.

NOTE Confidence: 0.793358781428571

 $01:00:52.360 \longrightarrow 01:00:54.350$  That is a part of the and how the the

NOTE Confidence: 0.793358781428571

01:00:54.408 --> 01:00:56.238 various details of how that works.

NOTE Confidence: 0.793358781428571

 $01:00:56.240 \longrightarrow 01:00:57.955$  All that has to be worked out.

NOTE Confidence: 0.793358781428571

 $01:00:57.960 \longrightarrow 01:01:00.480$  But it's it's an important agreement

NOTE Confidence: 0.793358781428571

 $01:01:00.480 \longrightarrow 01:01:02.972$  that across the practice as a whole

NOTE Confidence: 0.793358781428571

 $01{:}01{:}02.972 \dashrightarrow 01{:}01{:}06.464$  not just by department when there

NOTE Confidence: 0.793358781428571

 $01:01:06.464 \longrightarrow 01:01:09.668$  is clinical surplus that that will

NOTE Confidence: 0.793358781428571

 $01{:}01{:}09.668 \dashrightarrow 01{:}01{:}11.324$  come back to support the academic

NOTE Confidence: 0.793358781428571

 $01:01:11.324 \longrightarrow 01:01:13.235$  mission distributed evenly that's

NOTE Confidence: 0.793358781428571

 $01:01:13.235 \longrightarrow 01:01:14.880$  that's the detail to be worked out.

NOTE Confidence: 0.793358781428571

01:01:14.880 --> 01:01:16.945 I mean that's for not young child

NOTE Confidence: 0.793358781428571

 $01:01:16.945 \longrightarrow 01:01:18.072$  study you're in a deficit.

NOTE Confidence: 0.793358781428571 01:01:18.072 --> 01:01:18.678 No, no, no,

01:01:18.678 --> 01:01:20.270 no I don't I don't think that will

NOTE Confidence: 0.793358781428571

01:01:20.319 --> 01:01:21.739 happen actually frankly I don't

NOTE Confidence: 0.793358781428571

 $01:01:21.739 \longrightarrow 01:01:23.126$  think that will happen because

NOTE Confidence: 0.793358781428571

 $01:01:23.126 \longrightarrow 01:01:24.356$  that would not be equitable.

NOTE Confidence: 0.793358781428571

 $01:01:24.360 \longrightarrow 01:01:26.761$  And then there is also a real

NOTE Confidence: 0.793358781428571

 $01:01:26.761 \longrightarrow 01:01:28.894$  commitment and funds slow to be

NOTE Confidence: 0.793358781428571

 $01:01:28.894 \longrightarrow 01:01:30.715$  equitable on to not have these

NOTE Confidence: 0.793358781428571

 $01:01:30.715 \longrightarrow 01:01:32.560$  individual deals and all of that.

NOTE Confidence: 0.793358781428571

 $01:01:32.560 \longrightarrow 01:01:34.884$  So that's really important but but I

NOTE Confidence: 0.793358781428571

 $01:01:34.884 \longrightarrow 01:01:37.575$  think that you're going to see that

NOTE Confidence: 0.793358781428571

01:01:37.575 --> 01:01:39.199 happening across academic medical

NOTE Confidence: 0.793358781428571

 $01:01:39.199 \longrightarrow 01:01:41.140$  centers across the country that

NOTE Confidence: 0.793358781428571

 $01{:}01{:}41.140 \dashrightarrow 01{:}01{:}43.800$  there will be a more explicit using

NOTE Confidence: 0.793358781428571

 $01:01:43.800 \longrightarrow 01:01:46.399$  of clinical revenue to fund the

NOTE Confidence: 0.793358781428571

 $01:01:46.399 \longrightarrow 01:01:48.612$  academic mission has to be otherwise

 $01:01:48.612 \longrightarrow 01:01:50.277$  it's not a sustainable model.

NOTE Confidence: 0.793358781428571

 $01:01:50.280 \longrightarrow 01:01:52.012$  Does that help?

NOTE Confidence: 0.793358781428571

01:01:52.012 --> 01:01:52.138 Yes,

NOTE Confidence: 0.793358781428571

01:01:52.138 --> 01:01:52.516 it does think

NOTE Confidence: 0.914723515

 $01:01:56.280 \longrightarrow 01:01:57.600$  I still think the government needs

NOTE Confidence: 0.914723515

 $01{:}01{:}57.600 \dashrightarrow 01{:}01{:}59.095$  to increase. Well, I yeah I would

NOTE Confidence: 0.914723515

 $01:01:59.095 \longrightarrow 01:02:00.840$  agree with that too but but given

NOTE Confidence: 0.914723515

01:02:00.840 --> 01:02:02.120 our current political climate,

NOTE Confidence: 0.914723515

 $01{:}02{:}02.120 \longrightarrow 01{:}02{:}03.880$  I'm not going to have, not immediately

NOTE Confidence: 0.590975976

 $01:02:05.040 \longrightarrow 01:02:07.798$  that was great and and very transparent

NOTE Confidence: 0.590975976

 $01:02:07.798 \longrightarrow 01:02:10.830$  in the same way that that the hospitals

NOTE Confidence: 0.590975976

01:02:10.907 --> 01:02:13.835 reached out you know buying up the other

NOTE Confidence: 0.590975976

 $01:02:13.835 \longrightarrow 01:02:16.238$  hospitals and the other practices to

NOTE Confidence: 0.590975976

 $01:02:16.238 \longrightarrow 01:02:18.638$  to associate and to increase income.

NOTE Confidence: 0.590975976

 $01:02:18.640 \longrightarrow 01:02:21.024$  What what about you know us as we

NOTE Confidence: 0.590975976

 $01{:}02{:}21.024 \dashrightarrow 01{:}02{:}23.739$  have been in the past and still are

 $01:02:23.739 \longrightarrow 01:02:25.681$  going more national and international

NOTE Confidence: 0.590975976

 $01:02:25.681 \longrightarrow 01:02:28.717$  with multi centre grants and efforts.

NOTE Confidence: 0.590975976

01:02:28.720 --> 01:02:30.680 I mean, I know people are doing them,

NOTE Confidence: 0.590975976

01:02:30.680 --> 01:02:33.234 but is there a department, you know,

NOTE Confidence: 0.590975976

 $01:02:33.234 \longrightarrow 01:02:34.422$  thinking with people together

NOTE Confidence: 0.590975976

 $01:02:34.422 \longrightarrow 01:02:36.040$  about how how we do that

NOTE Confidence: 0.799663741428571

 $01:02:36.480 \longrightarrow 01:02:37.505$  We could, we certainly should

NOTE Confidence: 0.799663741428571

 $01:02:37.505 \longrightarrow 01:02:38.880$  do that, think we should expand.

NOTE Confidence: 0.799663741428571

 $01:02:38.880 \longrightarrow 01:02:40.080$  Isn't that what we should?

NOTE Confidence: 0.864497601

01:02:41.280 --> 01:02:42.240 Just seems like we're right

NOTE Confidence: 0.864497601

 $01:02:42.240 \longrightarrow 01:02:43.200$  for some of that stuff.

NOTE Confidence: 0.761289004

01:02:43.200 --> 01:02:45.470 I agree. I agree. Yeah, I agree.

NOTE Confidence: 0.761289004

 $01{:}02{:}45.470 \dashrightarrow 01{:}02{:}47.675$  Todd would not disagree in any way.

NOTE Confidence: 0.761289004

 $01:02:47.680 \longrightarrow 01:02:50.168$  Thank you. Sure. Oh, yeah.

NOTE Confidence: 0.761289004

 $01:02:50.168 \longrightarrow 01:02:51.760$  Oh, no question. No. OK.

 $01{:}02{:}53.880 \dashrightarrow 01{:}02{:}55.476$  OK. I think we're just about a time.

NOTE Confidence: 0.742900213333333

 $01:02:55.480 \longrightarrow 01:02:56.758$  If there are no further questions,

NOTE Confidence: 0.742900213333333

 $01:02:56.760 \longrightarrow 01:02:58.728$  maybe we leave the last comment to George

NOTE Confidence: 0.7429002133333333

01:02:58.728 --> 01:03:00.003 Gannon said perfectly extraordinary

NOTE Confidence: 0.742900213333333

 $01{:}03{:}00.003 \dashrightarrow 01{:}03{:}02.199$  presentation of privilege to attend it.

NOTE Confidence: 0.7429002133333333

 $01:03:02.200 \longrightarrow 01:03:04.320$  So thank you. Appreciate it. Thank you.